# KELLY SERVICES REPORTS 2nd QUARTER 2009 RESULTS 

TROY, MI (August 5, 2009) -- Kelly Services, Inc., a world leader in workforce management services and human resources solutions, today announced results for the second quarter of 2009.

Carl T. Camden, President and Chief Executive Officer, announced revenue for the second quarter of 2009 totaled $\$ 1.0$ billion, a $29 \%$ decrease compared to the corresponding quarter in 2008. On a constant currency basis, revenue decreased by 24\%.

Losses from operations for the second quarter of 2009 totaled $\$ 74.5$ million, compared to earnings from operations of $\$ 15.0$ million reported for the second quarter of 2008. Included in the results from operations for the second quarter 2009 are impairment charges totaling $\$ 52.6$ million and $\$ 2.4$ million of restructuring costs relating to the Company's UK operations. Excluding the impairment and restructuring charges, the loss from operations was $\$ 19.5$ million for the second quarter of 2009.

Diluted losses per share from continuing operations in the second quarter of 2009 were $\$ 1.89$, compared to second quarter 2008 earnings of $\$ 0.30$ per share. The impairment charges totaled $\$ 1.41$ per share and the UK restructuring charge totaled $\$ 0.07$ per share in the second quarter of 2009.

The second quarter impairment charges include adjustments to the value of goodwill for the Company's Americas Commercial, EMEA PT and APAC Commercial segments and the long-lived assets related to operations in Japan. The UK restructuring charge is part of a plan to further consolidate and close branches in the UK during 2009.

Commenting on the second quarter results, Camden said the Company's loss reflects the continued weakened state of labor markets throughout the world.
"In this challenging environment, we remain focused on expense control, where our efforts have had a significant impact on our overall performance. Going forward, we will seek out additional opportunities to simplify our business structure and operate more efficiently.
"While having the potential to yield immediate results, these actions will also serve to strengthen Kelly, provide impetus when the economy improves, and position us for long-term success," said Camden.

In conjunction with its second quarter earnings release, Kelly Services, Inc. will host a conference call at 9:00 a.m. (ET) on August 5, to review the results and answer questions. The call may be accessed in one of the following ways:

Via the Telephone:

$$
\begin{array}{ll}
\text { U.S. } & 1800553-0327 \\
\text { International } & 1651291-5254
\end{array}
$$

The pass code is Kelly Services
Via the Internet:
The call is also available via the internet through the Kelly Services website: www.kellyservices.com

This release contains statements that are forward looking in nature and accordingly, are subject to risks and uncertainties. These factors include: competition, changing market and economic conditions, currency fluctuations, changes in laws and regulations, including tax laws, and other factors discussed in this release and in the Company's filings with the Securities and Exchange Commission. Actual results may differ materially from any forward looking statements contained herein.

A reconciliation of certain non-GAAP financial measures discussed in this release is included in the attached financial information schedules.

## About Kelly Services

Kelly Services, Inc. (NASDAQ: KELYA, KELYB) is a world leader in workforce management services and human resources solutions headquartered in Troy, Michigan, offering temporary staffing services, outsourcing, vendor on-site and fulltime placement to clients on a global basis. Kelly provides employment to nearly 650,000 employees annually, with skills including office services, accounting, engineering, information technology, law, science, marketing, creative services, light industrial, education, and health care. Revenue in 2008 was $\$ 5.5$ billion. Visit www.kellyservices.com.

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KELLY SERVICES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS FOR THE 13 WEEKS ENDED JUNE 28, 2009 AND JUNE 29, 2008
(UNAUDITED)
(In millions of dollars except per share data)

|  | 2009 |  | 2008 |  | Change |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from services | \$ | 1,028.9 | \$ | 1,452.0 | \$ | (423.1) | (29.1) \% |
| Cost of services |  | 857.2 |  | 1,194.6 |  | (337.4) | (28.2) |
| Gross profit |  | 171.7 |  | 257.4 |  | (85.7) | (33.3) |
| Selling, general and administrative expenses |  | 193.6 |  | 242.4 |  | (48.8) | (20.2) |
| Asset impairments |  | 52.6 |  | - |  | 52.6 | NM |
| (Loss) earnings from operations |  | (74.5) |  | 15.0 |  | (89.5) | NM |
| Other (expense) income, net |  | (1.0) |  | 0.1 |  | (1.1) | NM |
| (Loss) earnings from continuing operations before taxes |  | (75.5) |  | 15.1 |  | (90.6) | NM |
| Income taxes |  | (9.5) |  | 4.7 |  | (14.2) | (302.4) |
| (Loss) earnings from continuing operations |  | (66.0) |  | 10.4 |  | (76.4) | NM |
| Earnings from discontinued operations, net of tax |  | - |  | 0.1 |  | (0.1) | (100.0) |
| Net (loss) earnings | \$ | (66.0) | \$ | 10.5 | \$ | $\stackrel{\text { (76.5) }}{ }$ | NM \% |
| Basic (loss) earnings per share on common stock |  |  |  |  |  |  |  |
| (Loss) earnings from continuing operations | \$ | (1.89) | \$ | 0.30 | \$ | (2.19) | NM \% |
| Earnings from discontinued operations |  | - |  | - |  | - | NM |
| Net (loss) earnings |  | (1.89) |  | 0.30 |  | (2.19) | NM |
| Diluted (loss) earnings per share on common stock |  |  |  |  |  |  |  |
| (Loss) earnings from continuing operations | \$ | (1.89) | \$ | 0.30 | \$ | (2.19) | NM \% |
| Earnings from discontinued operations |  | - |  | - |  | - | NM |
| Net (loss) earnings |  | (1.89) |  | 0.30 |  | (2.19) | NM |

## STATISTICS:

Gross profit rate
Selling, general and administrative expenses:
\% of revenue
\% of gross profit
\% Return - (Loss) earnings from operations
(Loss) earnings from continuing operations before taxes
(Loss) earnings from continuing operations Net (loss) earnings

Effective income tax rate
16.7 \%
17.7 \%

| 18.8 | 16.7 | 2.1 |
| ---: | ---: | :---: |
| 112.7 | 94.2 | 18.5 |
| $(7.2)$ | 1.0 | $(8.2)$ |
|  |  |  |
| $(7.3)$ | 1.0 | $(8.3)$ |
| $(6.4)$ | 0.7 | $(7.1)$ |
| $(6.4)$ | 0.7 | $(7.1)$ |
| $12.5 \%$ | $30.9 \%$ | $(18.4) \mathrm{pts}$. |

KELLY SERVICES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS FOR THE 26 WEEKS ENDED JUNE 28, 2009 AND JUNE 29, 2008
(UNAUDITED)
(In millions of dollars except per share data)

|  | 2009 |  | 2008 |  | Change |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from services | \$ | 2,071.5 | \$ | 2,840.4 | \$ | (768.9) | (27.1) \% |
| Cost of services |  | 1,724.3 |  | 2,333.1 |  | (608.8) | (26.1) |
| Gross profit |  | 347.2 |  | 507.3 |  | (160.1) | (31.6) |
| Selling, general and administrative expenses |  | 399.7 |  | 479.4 |  | (79.7) | (16.6) |
| Asset impairments |  | 52.6 |  | - |  | 52.6 | NM |
| (Loss) earnings from operations |  | (105.1) |  | 27.9 |  | (133.0) | (476.6) |
| Other income, net |  | 0.3 |  | 0.1 |  | 0.2 | 237.8 |
| (Loss) earnings from continuing operations before taxes |  | (104.8) |  | 28.0 |  | (132.8) | (474.1) |
| Income taxes |  | (22.7) |  | 9.6 |  | (32.3) | (337.0) |
| (Loss) earnings from continuing operations |  | (82.1) |  | 18.4 |  | (100.5) | NM |
| Earnings from discontinued operations, net of tax |  | 0.6 |  | 0.3 |  | 0.3 | 80.6 |
| Net (loss) earnings | \$ | (81.5) | \$ | 18.7 | \$ | $\xrightarrow{(100.2)}$ | NM \% |
| Basic (loss) earnings per share on common stock |  |  |  |  |  |  |  |
| (Loss) earnings from continuing operations | \$ | (2.36) | \$ | 0.52 | \$ | (2.88) | NM \% |
| Earnings from discontinued operations |  | 0.02 |  | 0.01 |  | 0.01 | 100.0 |
| Net (loss) earnings |  | (2.34) |  | 0.53 |  | (2.87) | NM |
| Diluted (loss) earnings per share on common stock |  |  |  |  |  |  |  |
| (Loss) earnings from continuing operations | \$ | (2.36) | \$ | 0.52 | \$ | (2.88) | NM \% |
| Earnings from discontinued operations |  | 0.02 |  | 0.01 |  | 0.01 | 100.0 |
| Net (loss) earnings |  | (2.34) |  | 0.53 |  | (2.87) | NM |

## STATISTICS:

Gross profit rate
Selling, general and administrative expenses:
\% of revenue
\% of gross profit
\% Return - (Loss) earnings from operations
(Loss) earnings from continuing operations before taxes
(Loss) earnings from continuing operations Net (loss) earnings

Effective income tax rate
16.8 \%
17.9 \%

| 19.3 | 16.9 | 2.4 |
| ---: | :---: | :---: |
| 115.1 | 94.5 | 20.6 |
| $(5.1)$ | 1.0 | $(6.1)$ |
|  |  |  |
| $(5.1)$ | 1.0 | $(6.1)$ |
| $(4.0)$ | 0.6 | $(4.6)$ |
| $(3.9)$ | 0.7 | $(4.6)$ |
| $21.7 \%$ | $34.2 \%$ | $(12.5) \mathrm{pts}$. |

# KELLY SERVICES, INC. AND SUBSIDIARIES 

 RESULTS OF OPERATIONS BY SEGMENT (UNAUDITED)(In millions of dollars)

|  | Second Quarter |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Change |  | Constant Currency Change |
| Americas Commercial |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 473.0 | \$ | 656.8 |  | (28.0) \% | (26.4) \% |
| Fee-based income |  | 1.6 |  | 4.4 |  | (65.1) | (63.7) |
| Gross profit |  | 70.6 |  | 102.5 |  | (31.1) | (29.8) |
| SG\&A expenses |  | 68.6 |  | 82.8 |  | (17.2) | (15.6) |
| Earnings from operations |  | 2.0 |  | 19.7 |  | (89.8) |  |
| Gross profit rate |  | 14.9 \% |  | 15.6 | \% | (0.7) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 14.5 |  | 12.6 |  | 1.9 |  |
| \% of gross profit |  | 97.1 |  | 80.8 |  | 16.3 |  |
| Operating margin |  | 0.4 |  | 3.0 |  | (2.6) |  |
| Americas PT |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 194.8 | \$ | 245.5 |  | (20.7) \% | (20.5) \% |
| Fee-based income |  | 2.3 |  | 5.4 |  | (57.7) | (57.6) |
| Gross profit |  | 32.2 |  | 42.8 |  | (24.7) | (24.5) |
| SG\&A expenses |  | 25.6 |  | 28.4 |  | (10.1) | (9.7) |
| Earnings from operations |  | 6.6 |  | 14.4 |  | (53.6) |  |
| Gross profit rate |  | 16.5 \% |  | 17.4 | \% | (0.9) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 13.1 |  | 11.6 |  | 1.5 |  |
| \% of gross profit |  | 79.2 |  | 66.3 |  | 12.9 |  |
| Operating margin |  | 3.4 |  | 5.9 |  | (2.5) |  |
| EMEA Commercial |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 211.7 | \$ | 351.7 |  | (39.8) \% | (28.4) \% |
| Fee-based income |  | 3.9 |  | 11.1 |  | (65.2) | (58.0) |
| Gross profit |  | 34.4 |  | 61.1 |  | (43.8) | (33.4) |
| SG\&A expenses |  | 39.7 |  | 59.8 |  | (33.6) | (21.5) |
| Earnings from operations |  | (5.3) |  | 1.3 |  | NM |  |
| Earnings from operations (excluding restructuring charges) |  | (2.9) |  | 1.3 |  | (320.1) |  |
| Gross profit rate |  | 16.2 \% |  | 17.4 | \% | (1.2) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 18.8 |  | 17.0 |  | 1.8 |  |
| \% of gross profit |  | 115.6 |  | 97.8 |  | 17.8 |  |
| Operating margin |  | (2.5) |  | 0.4 |  | (2.9) |  |
| EMEA PT |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 33.1 | \$ | 46.3 |  | (28.6) \% | (15.6) \% |
| Fee-based income |  | 3.8 |  | 7.7 |  | (50.8) | (40.5) |
| Gross profit |  | 8.8 |  | 14.1 |  | (37.5) | (25.8) |
| SG\&A expenses |  | 10.1 |  | 12.7 |  | (20.3) | (5.0) |
| Earnings from operations |  | (1.3) |  | 1.4 |  | (196.6) |  |
| Gross profit rate |  | 26.6 \% |  | 30.4 | \% | (3.8) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 30.6 |  | 27.4 |  | 3.2 |  |
| \% of gross profit |  | 115.1 |  | 90.3 |  | 24.8 |  |
| Operating margin |  | (4.0) |  | 3.0 |  | (7.0) |  |

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (continued) (UNAUDITED)
(In millions of dollars)

|  | Second Quarter |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Change | Constant Currency Change |
| APAC Commercial |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 66.3 | \$ | 90.9 | (27.1) \% | (16.4) \% |
| Fee-based income |  | 2.3 |  | 5.2 | (55.5) | (50.5) |
| Gross profit |  | 9.7 |  | 15.7 | (38.6) | (29.8) |
| SG\&A expenses |  | 10.9 |  | 15.2 | (28.7) | (18.9) |
| Earnings from operations |  | (1.2) |  | 0.5 | (331.9) |  |
| Gross profit rate |  | 14.6 \% |  | 17.3 \% | (2.7) pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 16.4 |  | 16.8 | (0.4) |  |
| \% of gross profit |  | 112.3 |  | 96.7 | 15.6 |  |
| Operating margin |  | (1.8) |  | 0.6 | (2.4) |  |
| APAC PT |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 5.5 | \$ | 9.4 | (41.4) \% | (33.9) \% |
| Fee-based income |  | 0.8 |  | 1.4 | (39.9) | (31.3) |
| Gross profit |  | 1.7 |  | 2.9 | (39.2) | (31.4) |
| SG\&A expenses |  | 2.1 |  | 3.0 | (29.2) | (18.5) |
| Earnings from operations |  | (0.4) |  | (0.1) | (160.3) |  |
| Gross profit rate |  | 31.5 \% |  | 30.3 \% | 1.2 pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 38.6 |  | 31.9 | 6.7 |  |
| \% of gross profit |  | 122.6 |  | 105.3 | 17.3 |  |
| Operating margin |  | (7.1) |  | (1.6) | (5.5) |  |
| OCG |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 50.1 | \$ | 57.2 | (12.3) \% | (10.3) \% |
| Fee-based income |  | 6.0 |  | 7.1 | (16.3) | (10.8) |
| Gross profit |  | 14.6 |  | 18.5 | (21.3) | (18.0) |
| SG\&A expenses |  | 17.8 |  | 17.9 | (1.0) | 3.7 |
| Earnings from operations |  | (3.2) |  | 0.6 | NM |  |
| Gross profit rate |  | 29.0 \% |  | 32.3 \% | (3.3) pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 35.5 |  | 31.4 | 4.1 |  |
| \% of gross profit |  | 122.1 |  | 97.1 | 25.0 |  |
| Operating margin |  | (6.4) |  | 0.9 | (7.3) |  |
| Corporate Expense | \$ | (19.1) | \$ | (22.8) | 16.4 \% |  |

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (UNAUDITED)
(In millions of dollars)

|  | June Year to Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Change |  | Constant Currency Change |
| Americas Commercial |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 955.4 | \$ | 1,299.5 |  | (26.5) \% | (24.6) \% |
| Fee-based income |  | 3.4 |  | 8.6 |  | (61.2) | (58.4) |
| Gross profit |  | 143.7 |  | 207.4 |  | (30.7) | (29.1) |
| SG\&A expenses |  | 141.2 |  | 165.5 |  | (14.7) | (12.7) |
| Earnings from operations |  | 2.5 |  | 41.9 |  | (94.0) |  |
| Gross profit rate |  | 15.0 |  | 16.0 | \% | (1.0) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 14.8 |  | 12.7 |  | 2.1 |  |
| $\%$ of gross profit |  | 98.3 |  | 79.8 |  | 18.5 |  |
| Operating margin |  | 0.3 |  | 3.2 |  | (2.9) |  |
| Americas PT |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 392.2 | \$ | 484.1 |  | (19.0) \% | (18.8) \% |
| Fee-based income |  | 5.1 |  | 10.7 |  | (52.8) | (52.7) |
| Gross profit |  | 63.7 |  | 85.1 |  | (25.2) | (24.9) |
| SG\&A expenses |  | 51.8 |  | 56.6 |  | (8.6) | (8.2) |
| Earnings from operations |  | 11.9 |  | 28.5 |  | (58.1) |  |
| Gross profit rate |  | 16.2 |  | 17.6 | \% | (1.4) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 13.2 |  | 11.7 |  | 1.5 |  |
| \% of gross profit |  | 81.2 |  | 66.5 |  | 14.7 |  |
| Operating margin |  | 3.0 |  | 5.9 |  | (2.9) |  |
| EMEA Commercial |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 428.3 | \$ | 673.6 |  | (36.4) \% | (23.4) \% |
| Fee-based income |  | 8.6 |  | 21.8 |  | (60.3) | (51.6) |
| Gross profit |  | 68.9 |  | 116.7 |  | (41.0) | (29.5) |
| SG\&A expenses |  | 86.3 |  | 117.0 |  | (26.2) | (10.7) |
| Earnings from operations |  | (17.4) |  | (0.3) |  | NM |  |
| Earnings from operations (excluding restructuring charges) |  | (9.6) |  | (0.3) |  | NM |  |
| Gross profit rate |  | 16.1 |  | 17.3 | \% | (1.2) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 20.2 |  | 17.4 |  | 2.8 |  |
| \% of gross profit |  | 125.3 |  | 100.2 |  | 25.1 |  |
| Operating margin |  | (4.1) |  | 0.0 |  | (4.1) |  |
| EMEA PT |  |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 65.9 | \$ | 90.1 |  | (26.9) \% | (12.7) \% |
| Fee-based income |  | 8.2 |  | 14.6 |  | (44.1) | (31.4) |
| Gross profit |  | 18.2 |  | 27.1 |  | (32.9) | (19.5) |
| SG\&A expenses |  | 20.1 |  | 24.7 |  | (18.7) | (2.2) |
| Earnings from operations |  | (1.9) |  | 2.4 |  | (179.0) |  |
| Gross profit rate |  | 27.6 |  | 30.1 | \% | (2.5) pts. |  |
| Expense rates: |  |  |  |  |  |  |  |
| \% of revenue |  | 30.5 |  | 27.4 |  | 3.1 |  |
| \% of gross profit |  | 110.4 |  | 91.2 |  | 19.2 |  |
| Operating margin |  | (2.9) |  | 2.7 |  | (5.6) |  |

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (continued)

## (UNAUDITED)

(In millions of dollars)

|  | June Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Change | Constant Currency Change |
| APAC Commercial |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 130.7 | \$ | 177.6 | (26.4) \% | (14.1) \% |
| Fee-based income |  | 4.5 |  | 9.5 | (52.2) | (46.0) |
| Gross profit |  | 19.2 |  | 30.2 | (36.8) | (26.2) |
| SG\&A expenses |  | 21.7 |  | 29.7 | (27.0) | (15.6) |
| Earnings from operations |  | (2.5) |  | 0.5 | NM |  |
| Gross profit rate |  | 14.6 \% |  | 17.0 \% | (2.4) pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 16.6 |  | 16.7 | (0.1) |  |
| \% of gross profit |  | 113.3 |  | 98.1 | 15.2 |  |
| Operating margin |  | (1.9) |  | 0.3 | (2.2) |  |
| APAC PT |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 11.7 | \$ | 17.9 | (34.5) \% | (25.7) \% |
| Fee-based income |  | 1.8 |  | 2.8 | (35.7) | (26.5) |
| Gross profit |  | 3.6 |  | 5.5 | (33.2) | (24.3) |
| SG\&A expenses |  | 4.3 |  | 5.8 | (26.4) | (14.1) |
| Earnings from operations |  | (0.7) |  | (0.3) | (77.0) |  |
| Gross profit rate |  | 31.1 \% |  | 30.5 \% | 0.6 pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 36.6 |  | 32.5 | 4.1 |  |
| \% of gross profit |  | 117.5 |  | 106.6 | 10.9 |  |
| Operating margin |  | (5.4) |  | (2.0) | (3.4) |  |
| OCG |  |  |  |  |  |  |
| Revenue from services (including fee-based income) | \$ | 98.8 | \$ | 109.0 | (9.3) \% | (6.9) \% |
| Fee-based income |  | 12.6 |  | 13.2 | (4.9) | 1.8 |
| Gross profit |  | 30.5 |  | 35.7 | (14.5) | (10.6) |
| SG\&A expenses |  | 34.9 |  | 33.2 | 4.9 | 10.3 |
| Earnings from operations |  | (4.4) |  | 2.5 | (285.1) |  |
| Gross profit rate |  | 30.8 \% |  | 32.7 \% | (1.9) pts. |  |
| Expense rates: |  |  |  |  |  |  |
| \% of revenue |  | 35.3 |  | 30.5 | 4.8 |  |
| \% of gross profit |  | 114.5 |  | 93.3 | 21.2 |  |
| Operating margin |  | (4.5) |  | 2.2 | (6.7) |  |
| Corporate Expense | \$ | (40.0) | \$ | (47.3) | 15.4 \% |  |


|  | $\begin{gathered} \text { June } 28, \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 28, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 29, \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |  |  |
| Cash and equivalents | \$ | 115.2 | \$ | 118.3 | \$ | 85.4 |
| Trade accounts receivable, less allowances of $\$ 15.4, \$ 17.0$ and $\$ 17.0$, respectively |  | 681.0 |  | 815.8 |  | 952.5 |
| Prepaid expenses and other current assets |  | 57.2 |  | 62.0 |  | 55.9 |
| Deferred taxes |  | 29.7 |  | 31.9 |  | 28.2 |
| Total current assets |  | 883.1 |  | 1,028.0 |  | 1,122.0 |
| Property and Equipment, Net |  | 137.7 |  | 151.3 |  | 172.5 |
| Noncurrent Deferred Taxes |  | 40.2 |  | 40.0 |  | 48.0 |
| Goodwill, Net |  | 67.3 |  | 117.8 |  | 145.2 |
| Other Assets |  | 125.3 |  | 120.2 |  | 141.8 |
| Total Assets | \$ | 1,253.6 | \$ | 1,457.3 | \$ | 1,629.5 |
| Current Liabilities |  |  |  |  |  |  |
| Short-term borrowings | \$ | - | \$ | 35.2 | \$ | 44.9 |
| Accounts payable and accrued liabilities |  | 205.2 |  | 244.1 |  | 209.9 |
| Accrued payroll and related taxes |  | 217.4 |  | 243.2 |  | 290.8 |
| Accrued insurance |  | 25.2 |  | 26.3 |  | 23.0 |
| Income and other taxes |  | 18.1 |  | 51.8 |  | 65.1 |
| Current portion of long-term debt |  | 77.6 |  | - |  | - |
| Total current liabilities |  | 543.5 |  | 600.6 |  | 633.7 |
| Noncurrent Liabilities |  |  |  |  |  |  |
| Long-term debt |  | - |  | 80.0 |  | 51.4 |
| Accrued insurance |  | 44.6 |  | 46.9 |  | 58.8 |
| Accrued retirement benefits |  | 66.4 |  | 61.6 |  | 76.2 |
| Other long-term liabilities |  | 14.9 |  | 15.3 |  | 15.4 |
| Total noncurrent liabilities |  | 125.9 |  | 203.8 |  | 201.8 |
| Stockholders' Equity |  |  |  |  |  |  |
| Common stock |  | 40.1 |  | 40.1 |  | 40.1 |
| Treasury stock |  | (107.8) |  | (111.2) |  | (111.4 |
| Paid-in capital |  | 34.7 |  | 35.8 |  | 33.3 |
| Earnings invested in the business |  | 594.5 |  | 676.0 |  | 786.6 |
| Accumulated other comprehensive income |  | 22.7 |  | 12.2 |  | 45.4 |
| Total stockholders' equity |  | 584.2 |  | 652.9 |  | 794.0 |
| Total Liabilities and Stockholders' Equity | \$ | 1,253.6 | \$ | 1,457.3 | \$ | 1,629.5 |
| STATISTICS: |  |  |  |  |  |  |
| Working Capital | \$ | 339.6 | \$ | 427.4 | \$ | 488.3 |
| Current Ratio |  | 1.6 |  | 1.7 |  | 1.8 |
| Debt-to-capital \% |  | 11.7 | \% | 15.0 | \% | 10.8 |
| Global Days Sales Outstanding |  | 51 |  | 50 |  | 51 |

KELLY SERVICES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE 26 WEEKS ENDED JUNE 28, 2009 AND JUNE 29, 2008
(UNAUDITED)
(In millions of dollars)

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net (loss) earnings | \$ | (81.5) | \$ | 18.7 |
| Noncash adjustments: |  |  |  |  |
| Impairment of assets |  | 52.6 |  | - |
| Depreciation and amortization |  | 21.0 |  | 22.5 |
| Provision for bad debts |  | 1.3 |  | 2.0 |
| Stock-based compensation |  | 2.2 |  | 1.6 |
| Other, net |  | (1.5) |  | 1.8 |
| Changes in operating assets and liabilities |  | 75.8 |  | (5.3) |
| Net cash from operating activities |  | 69.9 |  | 41.3 |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | (5.0) |  | (15.6) |
| Acquisition of companies, net of cash received |  | (7.5) |  | (10.6) |
| Other investing activities |  | (3.0) |  | (0.4) |
| Net cash from investing activities |  | (15.5) |  | (26.6) |
| Cash flows from financing activities |  |  |  |  |
| Net change in revolving line of credit |  | (13.1) |  | (7.4) |
| Repayment of debt |  | (22.9) |  | - |
| Dividend payments |  | - |  | (9.5) |
| Purchase of treasury stock |  | - |  | (8.0) |
| Stock options and other stock sales |  | - |  | 0.1 |
| Other financing activities |  | (23.6) |  | (0.7) |
| Net cash from financing activities |  | (59.6) |  | (25.5) |
| Effect of exchange rates on cash and equivalents |  | 2.1 |  | 3.4 |
| Net change in cash and equivalents |  | (3.1) |  | (7.4) |
| Cash and equivalents at beginning of period |  | 118.3 |  | 92.8 |
| Cash and equivalents at end of period | \$ | 115.2 | \$ | 85.4 |

# KELLY SERVICES, INC. AND SUBSIDIARIES REVENUE FROM SERVICES <br> <br> (UNAUDITED) <br> <br> (UNAUDITED) <br> (In millions of dollars) 

| Second Quarter (Commercial, PT and OCG) |  |  |
| :---: | :---: | :---: |
|  |  |  |
| 2009 | 2008 |  |

Americas
United States
Canada
Mexico
Puerto Rico
Total Americas
EMEA
France
United Kingdom
Switzerland
Italy
Germany
Norway
Russia
Portugal
Other
Total EMEA

APAC
Australia
Singapore
Malaysia
Other
Total APAC
Total Kelly Services, Inc.
$\begin{array}{rrrr}\$ & 633.3 & \$ & 839.1 \\ 42.6 & 63.7 \\ 16.1 & 19.6 \\ & 14.6 & 20.6 \\ & 706.6 & & 943.0\end{array}$
$\begin{array}{rr}62.9 & 95.4 \\ 50.2 & 109.9 \\ 32.5 & 52.3 \\ 17.6 & 37.4 \\ 15.5 & 22.8 \\ 15.1 & 24.3 \\ 15.1 & 22.5 \\ 12.6 & - \\ 27.1 & 40.9 \\ & 405.5\end{array}$

| 22.5 | 38.1 |
| ---: | ---: |
| 15.2 | 18.7 |
| 12.0 | 14.7 |
| 24.0 | 32.0 |
| 73.7 | 103.5 |

\$ 1,028.9
\$ $1,452.0$

| $(24.5) \%$ | $(24.5) \%$ |
| :--- | :---: |
| $(33.1)$ | $(22.6)$ |
| $(18.0)$ | 4.9 |
| $(29.2)$ | $(29.2)$ |
| $(25.1)$ | $(23.9)$ |

(24.2)
(41.6)
(33.0)
(22.2)
(20.7)
(8.8)

NM
(22.1)
(27.1)
(26.3)
(12.6)
(10.1)
(16.0)
(18.3)
(24.4) \%

# KELLY SERVICES, INC. AND SUBSIDIARIES REVENUE FROM SERVICES <br> <br> (UNAUDITED) <br> <br> (UNAUDITED) <br> (In millions of dollars) 

| June Year to Date (Commercial, PT and OCG) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \% Change |  |  |
| 2009 | 2008 |  |  |

Americas
United Sta
Canada
Mexico
Mexico
Puerto Rico
Total Americas
EMEA
France
United Kingdom
Switzerland
Italy
Germany
Russia
Norway
Portugal
Other
Total EMEA

APAC
Australia
Singapore
Malaysia
Other
Total APAC
Total Kelly Services, Inc.
\$

| $\$$ | $1,278.1$ | $\$$ | $1,659.8$ |
| ---: | ---: | ---: | ---: |
| 83.5 | 125.5 |  |  |
| 30.8 | 37.3 |  |  |
| 30.3 | 39.4 |  |  |
|  | $1,422.7$ |  | $1,862.0$ |


| 124.6 | 182.0 |
| ---: | ---: |
| 112.8 | 214.8 |
| 61.0 | 94.5 |
| 36.5 | 72.8 |
| 30.9 | 44.2 |
| 29.0 | 43.2 |
| 28.2 | 44.3 |
| 24.3 | - |
| 55.3 | 81.3 |
|  | 777.1 |


| 42.9 | 73.8 |
| ---: | ---: |
| 30.1 | 36.5 |
| 24.1 | 29.5 |
| 49.1 | 61.5 |
| 146.2 | 201.3 |

\$ 2,071.5
\$ $\qquad$
$(23.0) \%$
$(33.5)$
$(17.4)$
$(23.3)$
$(23.6)$
(31.5)
(47.5)
(35.4)
(49.8)
(30.1)
(32.9)
(36.3)

NM
(32.1)
(35.3)
(41.8)
(17.6)
(18.3)
(20.1)
(27.3)
(27.1) \%
(23.0) \%
(20.4)
7.7
(23.3)
(22.2)
(21.6)
(30.1)
(30.6)
(42.5)
(19.8)
(7.6)
(18.3)

NM
(20.1)
(22.2)
(24.4)
(11.4)
(9.0)
(9.7)
(15.3)
(21.7) \%

KELLY SERVICES, INC. AND SUBSIDIARIES
RECONCILIATION OF NON-GAAP MEASURES
(UNAUDITED)
(In millions of dollars except per share data)

|  | Second Quarter |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  | 2008 |  |  |  |
|  | Amount |  | Per Share |  | Amount |  | Per Share |  |
| (Loss) earnings from continuing operations | \$ | (66.0) | \$ | (1.89) | \$ | 10.4 | \$ | 0.30 |
| U.K. restructuring charge, net of taxes (Note 1) |  | 2.4 |  | 0.07 |  | - |  | - |
| Asset impairments, net of taxes (Note 2) |  | 49.2 |  | 1.41 |  | - |  |  |
| (Loss) earnings from continuing operations excluding restructuring and asset impairment charges, net of taxes | \$ | (14.4) | \$ | (0.41) | \$ | 10.4 | \$ | 0.30 |
|  | Second Quarter |  |  |  |  |  |  |  |
|  | 2009 |  |  |  | 2008 |  | \%Change |  |
| Selling, general and administrative expenses U.K. restructuring charge (Note 1) | \$ | $\begin{array}{r} 193.6 \\ (2.4) \\ \hline \end{array}$ |  |  | \$ | \$ 242.4 |  | (21.2\%) |
| Selling, general and administrative expenses excluding the U.K. restructuring charge | \$ | 191.2 |  |  | \$ | 242.4 |  |  |
| (Loss) earnings from operations | \$ | (74.5) |  |  | \$ | 15.0 |  | (229.9\%) |
| U.K. restructuring charge (Note 1) |  | 2.4 |  |  |  | - |  |  |
| Asset impairments (Note 2) |  | 52.6 |  |  |  | - |  |  |
| (Loss) earnings from operations excluding restructuring and asset impairment charges | \$ | (19.5) |  |  | \$ | 15.0 |  |  |
| EMEA Commercial selling, general and administrative expenses <br> U.K. restructuring charge (Note 1) | \$ | $\begin{gathered} 39.7 \\ (2.4) \end{gathered}$ |  |  | \$ | 59.8 |  | (37.6\%) |
| EMEA Commercial selling, general and administrative expenses excluding the U.K. restructuring charge | \$ | 37.3 |  |  | \$ | 59.8 |  |  |
| EMEA Commercial (loss) earnings from operations U.K. restructuring charge (Note 1) | \$ | $\begin{array}{r} (5.3) \\ 2.4 \\ \hline \end{array}$ |  |  | \$ | 1.3 |  |  |
| EMEA Commercial (loss) earnings from operations excluding the U.K. restructuring charge | \$ | (2.9) |  |  | \$ | 1.3 |  | (320.1\%) |

## KELLY SERVICES, INC. AND SUBSIDIARIES

RECONCILIATION OF NON-GAAP MEASURES
(UNAUDITED)
(In millions of dollars except per share data)

|  | June Year to Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  | 2008 |  |  |  |
|  | Amount |  | Per Share |  | Amount |  | Per Share |  |
| (Loss) earnings from continuing operations | \$ | (82.1) | \$ | (2.36) | \$ | 18.4 | \$ | 0.52 |
| U.K. restructuring charge, net of taxes (Note 1) |  | 7.8 |  | 0.22 |  | - |  | - |
| Asset impairments, net of taxes (Note 2) |  | 49.2 |  | 1.41 |  | - |  | - |
| (Loss) earnings from continuing operations excluding restructuring and asset impairment charges, net of tax | \$ | (25.1) | \$ | (0.72) | \$ | 18.4 | \$ | 0.52 |
|  | June Year to Date |  |  |  |  |  |  |  |
|  | 2009 |  |  |  | 2008 |  | \% Change |  |
| Selling, general and administrative expenses U.K. restructuring charge (Note 1) | \$ | $\begin{array}{r} 399.7 \\ (7.8) \\ \hline \end{array}$ |  |  | \$ | $479.4$ |  | (18.3\%) |
| Selling, general and administrative expenses excluding the U.K. restructuring charge | \$ | 391.9 |  |  | \$ | 479.4 |  |  |
| (Loss) earnings from operations | \$ | (105.1) |  |  | \$ | 27.9 |  | (260.2\%) |
| U.K. restructuring charge (Note 1) |  | 7.8 |  |  |  | - |  |  |
| Asset impairments (Note 2) |  | 52.6 |  |  |  | - |  |  |
| (Loss) earnings from operations excluding restructuring and asset impairment charges | \$ | (44.7) |  |  | \$ | 27.9 |  |  |
| EMEA Commercial selling, general and administrative expenses U.K. restructuring charge (Note 1) | \$ | $\begin{gathered} 86.3 \\ (7.8) \\ \hline \end{gathered}$ |  |  | \$ | \$ 117.0 |  | (32.9\%) |
| EMEA Commercial selling, general and administrative expenses excluding the U.K. restructuring charge | \$ | 78.5 |  |  | \$ | \$ 117.0 |  |  |
| EMEA Commercial (loss) earnings from operations <br> U.K. restructuring charge (Note 1) | \$ | $\begin{gathered} (17.4) \\ 7.8 \end{gathered}$ |  |  | \$ | \$ (0.3) |  |  |
| EMEA Commercial (loss) earnings from operations excluding the U.K. restructuring charge | \$ | (9.6) |  |  | \$ | (0.3) |  | NM |

## KELLY SERVICES, INC. AND SUBSIDIARIES

 RECONCILIATION OF NON-GAAP MEASURES (UNAUDITED)Management believes that the non-GAAP (Generally Accepted Accounting Principles) information excluding the U.K. restructuring and asset impairment charges are useful to understand the Company's fiscal 2009 financial performance and increases comparability. Specifically, Management believes that excluding this item allows for a more meaningful comparison of current period operating performance with the operating results of prior periods. These non-GAAP measures may have limitations as analytical tools because they exclude items which can have a material impact on cash flow and earnings per share. As a result, Management considers these measures, along with reported results, when it reviews and evaluates the Company's financial performance. Management believes that these measures provide greater transparency to investors and provide insight into how Management is evaluating the Company's financial performance. Non-GAAP measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.
(1) The U.K. restructuring charge is comprised of facility and other exit costs associated with the disposal or closure of 41 branch locations related to the restructuring program.
(2) The impairment charges include adjustments to the value of goodwill for the Company's Americas Commercial, APAC Commercial and EMEA PT segments, as well as long-lived assets and intangibles related to operations in Japan.

