

KELLY SERVICES REPORTS 1st QUARTER 2010 RESULTS

TROY, MI (May 12, 2010) -- Kelly Services, Inc. (NASDAQ: <u>KELYA</u>) (NASDAQ: <u>KELYB</u>), a leader in providing workforce solutions, today announced results for the first quarter of 2010.

Carl T. Camden, President and Chief Executive Officer, announced revenue for the first quarter of 2010 totaled \$1.1 billion, an 8% increase compared to the corresponding quarter in 2009. On a constant currency basis, revenue increased by 4%.

Losses from operations for the first quarter of 2010 totaled \$1.6 million, compared to losses from operations of \$30.6 million reported for the first quarter of 2009. Included in the results from operations for the first quarter of 2010 are restructuring charges of \$4.4 million. The loss from operations in the first quarter of 2009 included restructuring and litigation charges of \$8.1 million. Excluding the restructuring and litigation charges, earnings from operations were \$2.8 million in the first quarter of 2010 compared to a loss from operations of \$22.5 million in 2009.

Diluted losses per share from continuing operations in the first quarter of 2010 were \$0.06 compared to first quarter 2009 losses of \$0.46 per share. The restructuring and litigation charges totaled \$0.10 per share in the first quarter of 2010 and \$0.21 per share in the first quarter of 2009.

Commenting on the first quarter results, Camden was optimistic. "After many months, we were pleased to see the economy pick up and note positive trends in our business. Combined with our ongoing focus on cost control, those factors helped us return to profitability in what has typically been a weak quarter for our industry."

That said, Camden expects 2010 will continue to be a challenging year for Kelly, but also a year of opportunities. "It's important that we keep a careful eye on managing costs to gain the greatest leverage as this recovery strengthens. At the same time, as the workforce solutions market expands, Kelly is redefining itself in the marketplace. And our new strategic alliance with Temp Holdings enhances our ability to execute our long-term strategy, and grow our business in two critical staffing markets."

Camden said while the Company will look to maximize profits across all operations, it will concentrate on accelerating growth of higher-margin Professional & Technical disciplines, as well as outsourcing and consulting services. "Our customers' needs are changing, and Kelly is responding with a broad array of flexible, customized workforce solutions."

In conjunction with its first quarter earnings release, Kelly Services, Inc. will host a conference call at 8:30 a.m. (ET) on May 12, to review the results and answer questions. The call may be accessed in one of the following ways:

Via the Telephone:

U.S.	1 800 288-9626
International	1 651 291-5254

The pass code is Kelly Services

Via the Internet:

The call is also available via the internet through the Kelly Services website: <u>www.kellyservices.com</u>

This release contains statements that are forward looking in nature and accordingly, are subject to risks and uncertainties. These factors include: competition, changing market and economic conditions, currency fluctuations, changes in laws and regulations, including tax laws, and other factors discussed in this release and in the Company's filings with the Securities and Exchange Commission. Actual results may differ materially from any forward looking statements contained herein.

About Kelly Services

Kelly Services, Inc. (NASDAQ: <u>KELYA</u>) (NASDAQ: <u>KELYB</u>) is a leader in providing workforce solutions. Kelly offers a comprehensive array of outsourcing and consulting services as well as world-class staffing on a temporary, temp-tohire and direct-hire basis. Serving clients around the globe, Kelly provides employment to 480,000 employees annually. Revenue in 2009 was \$4.3 billion. Visit <u>www.kellyservices.com</u>.

ANALYST CONTACT: James Polehna (248) 244-4586 james_polehna@kellyservices.com MEDIA CONTACT: Jane Stehney (248) 244-5630 jane_stehney@kellyservices.com

KELLY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS FOR THE 13 WEEKS ENDED APRIL 4, 2010 AND MARCH 29, 2009 (UNAUDITED) (In millions of dollars except per share data)

		2010	_	2009	Change	% Change
Revenue from services	\$	1,130.4	\$	1,042.6 \$	87.8	8.4 %
Cost of services		950.4		867.1	83.3	9.6
Gross profit		180.0		175.5	4.5	2.6
Selling, general and administrative expenses		181.6		206.1	(24.5)	(11.9)
Loss from operations		(1.6)		(30.6)	29.0	94.9
Other (expense) income, net	_	(1.1)		1.3	(2.4)	(184.6)
Loss from continuing operations before taxes		(2.7)		(29.3)	26.6	90.9
Income taxes		(0.7)		(13.2)	12.5	94.7
Loss from continuing operations		(2.0)		(16.1)	14.1	87.9
Earnings from discontinued operations, net of tax		-		0.6	(0.6)	(100.0)
Net loss	\$	(2.0)	\$	(15.5) \$	13.5	87.4 %
Basic loss per share on common stock Loss from continuing operations Earnings from discontinued operations Net loss	\$	(0.06) 0.00 (0.06)	\$	(0.46) \$ 0.02 (0.45)	0.40 (0.02) 0.39	87.0 % (100.0) 86.7
Diluted loss per share on common stock Loss from continuing operations Earnings from discontinued operations Net loss	\$	(0.06) 0.00 (0.06)	\$	(0.46) \$ 0.02 (0.45)	0.40 (0.02) 0.39	87.0 % (100.0) 86.7
STATISTICS:						
Gross profit rate		15.9	%	16.8 %	(0.9) pts.	
Selling, general and administrative expenses: % of revenue % of gross profit		16.1 100.9		19.8 117.5	(3.7) (16.6)	
% Return - Loss from operations Loss from continuing operations before taxes		(0.1)		(2.9)	2.8 2.6	
Loss from continuing operations Net loss		(0.2) (0.2) (0.2)		(2.6) (1.5) (1.5)	1.3 1.3	
Effective income tax rate		26.4	%	45.1 %	(18.7) pts.	

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (UNAUDITED) (In millions of dollars)

		First Quarter						
	_	2010		2009	Change	Constant Currency Change		
Americas Commercial								
Revenue from services (including fee-based income)	\$	547.7	\$	482.4	13.5 %	11.5 %		
Fee-based income		2.1		1.8	15.6	10.7		
Gross profit		78.5		73.1	7.4	5.6		
SG&A expenses excluding restructuring charges		65.1		71.8	(9.5)			
Restructuring charges		0.3		0.8	(54.7)			
Total SG&A expenses		65.4		72.6	(10.0)	(11.5)		
Earnings from operations		13.1		0.5	NM			
Earnings from operations excluding restructuring charges		13.4		1.3	NM			
Gross profit rate		14.3	%	15.2 %	(0.9) pts.			
Expense rates (excluding restructuring charges):								
% of revenue		11.9		14.9	(3.0)			
% of gross profit		82.8		98.2	(15.4)			
Operating margin (excluding restructuring charges)		2.5		0.3	2.2			
Americas PT								
Revenue from services (including fee-based income)	\$	205.6	\$	197.4	4.1 %	3.8 %		
Fee-based income		2.3		2.8	(18.3)	(19.0)		
Gross profit		31.5		31.5	0.3	(0.1)		
SG&A expenses excluding restructuring charges		23.0		26.2	(12.1)			
Restructuring charges		-		-	(100.0)			
Total SG&A expenses		23.0		26.2	(12.1)	(12.4)		
Earnings from operations		8.5		5.3	62.3			
Earnings from operations excluding restructuring charges		8.5		5.3	61.9			
Gross profit rate		15.3	%	15.9 %	(0.6) pts.			
Expense rates (excluding restructuring charges):								
% of revenue		11.2		13.3	(2.1)			
% of gross profit		73.0		83.3	(10.3)			
Operating margin (excluding restructuring charges)		4.1		2.7	1.4			
EMEA Commercial	•		•		(= .). s.(<i></i>		
Revenue from services (including fee-based income)	\$	204.9	\$	216.6	(5.4) %	(12.4) %		
Fee-based income		4.8		4.7	1.2	(7.6)		
Gross profit		32.8		34.5	(5.1)	(12.2)		
SG&A expenses excluding restructuring charges		32.4		40.8	(20.8)			
Restructuring charges		2.7		5.8	(53.6)	(00.4)		
Total SG&A expenses		35.1		46.6	(24.8)	(30.4)		
Earnings from operations		(2.3)		(12.1)	81.3			
Earnings from operations excluding restructuring charges		0.4		(6.3)	NM			
Gross profit rate		16.0	%	15.9 %	0.1 pts.			
Expense rates (excluding restructuring charges):					(a - ·			
% of revenue		15.8		18.8	(3.0)			
% of gross profit		98.7		118.3	(19.6)			
Operating margin (excluding restructuring charges)		0.2		(2.9)	3.1			

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (continued) (UNAUDITED) (In millions of dollars)

		First Quarter						
	_	2010		2009	Change	Constant Currency Change		
EMEA PT								
Revenue from services (including fee-based income)	\$	34.9	\$	32.8	6.3 %	(0.9) %		
Fee-based income		3.7		4.4	(14.7)	(22.2)		
Gross profit		9.4		9.4	0.5	(7.0)		
Total SG&A expenses		9.5		10.0	(4.3)	(11.4)		
Earnings from operations		(0.1)		(0.6)	83.3			
Gross profit rate		27.1 %	%	28.6 %	(1.5) pts.			
Expense rates:								
% of revenue		27.3		30.4	(3.1)			
% of gross profit		101.0		106.1	(5.1)			
Operating margin		(0.3)		(1.7)	1.4			
APAC Commercial								
Revenue from services (including fee-based income)	\$	80.9	\$	64.4	25.6 %	6.8 %		
Fee-based income		2.8		2.2	25.7	7.9		
Gross profit		11.4		9.5	20.4	1.1		
SG&A expenses excluding restructuring charges		9.9		10.8	(8.5)			
Restructuring charges		0.5		-	NM			
Total SG&A expenses		10.4		10.8	(3.6)	(19.3)		
Earnings from operations		1.0		(1.3)	NM			
Earnings from operations excluding restructuring charges		1.5		(1.3)	NM			
Gross profit rate		14.1 %	%	14.7 %	(0.6) pts.			
Expense rates (excluding restructuring charges):								
% of revenue		12.2		16.7	(4.5)			
% of gross profit		86.8		114.1	(27.3)			
Operating margin (excluding restructuring charges)		1.9		(2.1)	4.0			
APAC PT								
Revenue from services (including fee-based income)	\$	7.6	\$	6.2	22.7 %	4.9 %		
Fee-based income		1.9		1.0	96.4	81.1		
Gross profit		2.8		1.9	46.1	29.4		
Total SG&A expenses		3.8		2.2	73.2	54.3		
Earnings from operations		(1.0)		(0.3)	(284.1)			
Gross profit rate		36.7 %	%	30.8 %	5.9 pts.			
Expense rates:								
% of revenue		49.1		34.7	14.4			
% of gross profit		133.8		112.9	20.9			
Operating margin		(12.4)		(4.0)	(8.4)			

KELLY SERVICES, INC. AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (continued) (UNAUDITED) (In millions of dollars)

	First Quarter							
	 2010		2009	Change	Constant Currency Change			
OCG	 	-						
Revenue from services (including fee-based income)	\$ 55.3	\$	48.7	13.5 %	12.1 %			
Fee-based income	6.1		6.6	(7.9)	(11.4)			
Gross profit	14.0		15.9	(12.3)	(14.5)			
SG&A expenses excluding restructuring charges	18.4		17.0	8.5				
Restructuring charges	0.1		0.1	(36.2)				
Total SG&A expenses	18.5		17.1	8.2	5.3			
Earnings from operations	(4.5)		(1.2)	(280.6)				
Earnings from operations excluding restructuring charges	(4.4)		(1.1)	(314.6)				
Gross profit rate	25.3 %	6	32.7 %	(7.4) pts.				
Expense rates (excluding restructuring charges):								
% of revenue	33.4		34.9	(1.5)				
% of gross profit	132.1		106.8	25.3				
Operating margin (excluding restructuring charges)	(8.1)		(2.2)	(5.9)				
Corporate Expense								
SG&A expenses excluding restructuring charges	\$ 15.5	\$	20.4	(23.8) %				
Restructuring charges	0.8		0.5	56.8				
Total SG&A expenses	16.3		20.9	(22.0)				
Asset Impairments	\$ -	\$	-	NM %				
Consolidated Total (net of intersegment activity)								
Revenue from services (including fee-based income)	\$ 1,130.4	\$	1,042.6	8.4 %	4.4 %			
Fee-based income	23.7		23.5	0.7	(6.2)			
Gross profit	180.0		175.5	2.6	(1.5)			
SG&A expenses excluding restructuring charges	177.2		198.9	(11.0)				
Restructuring charges	4.4		7.2	(38.6)				
Total SG&A expenses	181.6		206.1	(11.9)	(15.3)			
Earnings from operations	(1.6)		(30.6)	94.9				
Earnings from operations excluding restructuring charges	2.8		(23.4)	NM				
Gross profit rate	15.9 %	6	16.8 %	(0.9) pts.				
Expense rates (excluding restructuring charges):				(- 1)				
% of revenue	15.7		19.1	(3.4)				
% of gross profit	98.4		113.4	(15.0)				
Operating margin (excluding restructuring charges)	0.3		(2.2)	2.5				

KELLY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In millions of dollars)

	April 4, 2010		January 3, 2010		March 29, 2009
Current Assets		-		-	
Cash and equivalents Trade accounts receivable, less allowances of	\$ 55.7	\$	88.9	\$	115.4
\$14.4, \$15.0 and \$17.2, respectively	727.3		717.9		706.3
Prepaid expenses and other current assets	79.7		70.6		55.8
Deferred taxes	 18.4	-	21.0	· -	29.2
Total current assets	881.1		898.4		906.7
Property and Equipment, Net	120.0		127.1		143.1
Noncurrent Deferred Taxes	76.9		77.5		39.8
Goodwill, Net	67.3		67.3		117.8
Other Assets	133.6		131.4		107.5
Total Assets	\$ 1,278.9	\$	1,301.7	\$	1,314.9
Current Liabilities					
Short-term borrowings and current portion of					
long-term debt	\$ 68.2	\$	79.6	\$	16.9
Accounts payable and accrued liabilities	165.8		182.6		220.7
Accrued payroll and related taxes	218.2		208.3		209.5
Accrued insurance	19.2		19.7		25.5
Income and other taxes	 46.5	-	47.4	-	26.3
Total current liabilities	517.9		537.6		498.9
Noncurrent Liabilities					
Long-term debt	56.1		57.5		67.6
Accrued insurance	45.9		47.3		45.4
Accrued retirement benefits	77.7		76.9		59.2
Other long-term liabilities	 15.5	-	16.0		15.2
Total noncurrent liabilities	195.2		197.7		187.4
Stockholders' Equity					
Common stock	40.1		40.1		40.1
Treasury stock	(106.7)		(107.2)		(110.5)
Paid-in capital	37.4		36.9		36.3
Earnings invested in the business	569.5		571.5		660.5
Accumulated other comprehensive income	 25.5	_	25.1		2.2
Total stockholders' equity	 565.8	-	566.4	-	628.6
Total Liabilities and Stockholders' Equity	\$ 1,278.9	\$_	1,301.7	\$	1,314.9
STATISTICS:					
Working Capital	\$ 363.2	\$	360.8	\$	407.8
Current Ratio	1.7		1.7		1.8
Debt-to-capital %	18.0	%	19.5	%	11.9 %
Global Days Sales Outstanding	51		51		51

KELLY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE 13 WEEKS ENDED APRIL 4, 2010 AND MARCH 29, 2009 (UNAUDITED)

(In millions of dollars)

			2009	
Cash flows from operating activities				
Net loss	\$	(2.0)	\$	(15.5)
Noncash adjustments:		. ,		. ,
Depreciation and amortization		9.1		10.6
Provision for bad debts		0.1		1.5
Stock-based compensation		1.1		1.3
Other, net		0.2		(1.9)
Changes in operating assets and liabilities		(27.4)		29.1
Net cash from operating activities		(18.9)		25.1
Cash flows from investing activities				
Capital expenditures		(1.4)		(2.0)
Acquisition of companies, net of cash received		-		(0.2)
Other investing activities		0.1		-
Net cash from investing activities		(1.3)		(2.2)
Cash flows from financing activities				
Net change in revolving line of credit		(11.2)		(1.0)
Repayment of debt		-		(22.9)
Net cash from financing activities		(11.2)		(23.9)
Effect of exchange rates on cash and equivalents		(1.8)		(1.9)
Net change in cash and equivalents		(33.2)		(2.9)
Cash and equivalents at beginning of period		88.9		118.3
	•		•	
Cash and equivalents at end of period	\$	55.7	\$	115.4

KELLY SERVICES, INC. AND SUBSIDIARIES REVENUE FROM SERVICES (UNAUDITED)

(In millions of dollars)

	First Quarter (Commercial, PT and OCG)								
		% Chan	ge						
						Constant			
		2010		2009	US\$	Currency			
Americas									
United States	\$	710.2	\$	644.8	10.1 %	10.1 %			
Canada	Φ	51.6	φ	40.9	26.1	5.5			
Mexico		19.0		40.9 14.7	28.9	14.3			
Puerto Rico		19.0		14.7	(5.9)	(5.9)			
Total Americas		795.5		716.1	(5.9)	(5.9) 9.6			
Total Americas		795.5		710.1	11.1	9.0			
EMEA									
France		67.3		61.7	9.1	3.4			
United Kingdom		37.6		62.6	(39.8)	(44.5)			
Switzerland		31.4		28.5	10.0	1.7			
Russia		23.3		13.9	67.7	47.9			
Portugal		18.4		11.7	57.6	49.5			
Italy		16.7		18.9	(11.7)	(16.2)			
Germany		16.3		15.4	5.6	0.2			
Norway		13.9		13.1	6.3	(9.4)			
Other		19.2		28.2	(32.0)	(37.2)			
Total EMEA		244.1		254.0	(3.9)	(10.9)			
APAC									
Australia		27.6		20.4	35.6	(0.2)			
Singapore		18.9		14.9	26.4	17.4			
Malaysia		14.6		12.1	20.4	11.7			
India		13.7		7.0	96.7	81.6			
Other		16.0		18.1	(11.5)	(27.2)			
Total APAC		90.8		72.5	25.3	6.5			
Total Kelly Services, Inc.	\$	1,130.4	\$	1,042.6	8.4 %	4.4 %			

KELLY SERVICES, INC. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES (UNAUDITED)

(In millions of dollars except per share data)

	First Quarter				
	 2010	2009			
Pretax loss from operations	\$ (1.6) \$	(30.6)			
Restructuring charges (Note 1) Litigation charges	 4.4	7.2 0.9			
Earnings (loss) from operations excluding					

restructuring and litigation charges

\$_____\$___(22.5)

		First Quarter								
	_	2	201	0		200)9			
	-	Amount		Per Share	-	Amount	Per Share			
Loss from continuing operations, net of taxes	\$	(2.0)	\$	(0.06)	\$	(16.1) \$	(0.46)			
Restructuring charges, net of taxes (Note 1) Litigation charges, net of taxes	_	3.6 -	-	0.10 -	-	6.4 0.6	0.19 0.02			
Earnings (loss) from continuing operations excluding restructuring and litigation charges, net of taxes	\$_	1.6	\$	0.05	\$	(9.1) \$	(0.26)			

KELLY SERVICES, INC. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES (UNAUDITED)

Management believes that the non-GAAP (Generally Accepted Accounting Principles) information excluding the restructuring and litigation charges is useful to understand the Company's first quarter financial performance and increases comparability. Specifically, Management believes that excluding these items allows for a more meaningful comparison of current period operating performance with the operating results of prior periods. These non-GAAP measures may have limitations as analytical tools because they exclude items which can have a material impact on cash flow and earnings per share. As a result, Management considers these measures, along with reported results, when it reviews and evaluates the Company's financial performance. Management believes that these measures provide greater transparency to investors and provide insight into how Management is evaluating the Company's financial performance. Non-GAAP measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

(1) Restructuring charges represent global costs incurred in connection with the reduction in the number of permanent employees and the consolidation, sale or closure of branch locations. These costs include severance, lease terminations, asset write-offs and other miscellaneous costs.