

# Kelly Services(R) Reports 2nd Quarter 2011 Results and Announces Dividend

TROY, MI -- (MARKET WIRE) -- 08/10/11 -- Kelly Services, Inc. (NASDAQ: KELYA) (NASDAQ: KELYB), a leader in providing <u>workforce</u> solutions, today announced results for the second quarter.

Carl T. Camden, President and Chief Executive Officer, announced revenue for the second quarter of 2011 totaled \$1.4 billion, a 16% increase compared to the corresponding quarter in 2010.

Earnings from operations for the second quarter of 2011 totaled \$21 million, compared to earnings from operations of \$8 million reported for the second quarter of 2010.

Diluted earnings per share from continuing operations in the second quarter of 2011 were \$0.53 compared to second quarter 2010 earnings of \$0.11 per share.

Commenting on the second quarter results, Camden said, "We are pleased that Kelly® completed a very strong second quarter, despite the slow moving recovery. Solid revenue growth coupled with our ability to effectively leverage a leaner cost structure resulted in improved earnings." Camden added that Kelly will continue to focus on maximizing profits across all business lines by adhering to its disciplined operational management.

"A concentration on specialized outsourcing services is also expected to contribute to profits going forward," Camden said.

"Today's changing labor markets demand new approaches. We are creating custom workforce solutions for customers through our outsourcing and consulting services, and targeting other higher-margin staffing business such as Professional & Technical."

Kelly also reported that on August 9, its board of directors declared a dividend of \$0.05 per share. The dividend is payable on September 12, 2011 to shareholders of record as of the close of business on August 31, 2011.

In conjunction with its second quarter earnings release, Kelly Services, Inc. will host a conference call at 9:00 a.m. (ET) on August 10, to review the results and answer questions. The call may be accessed in one of the following ways:

Via the Telephone:

U.S. 1 800 288 9626 International 1 651 291 5254

The pass code is Kelly Services

Via the Internet:

The call is also available via the internet through the Kelly Services website: <u>www.kellyservices.com</u>

This release contains statements that are forward looking in nature and accordingly, are subject to risks and uncertainties. These factors include, but are not limited to, competitive market pressures including pricing, changing market and economic conditions, our ability to achieve our business strategy, including our ability to successfully expand into new markets and service lines, material changes in demand from or loss of large corporate customers, impairment charges initiated by adverse industry or market developments, unexpected termination of customer contracts, availability of temporary workers with appropriate skills required by customers, liabilities for employment-related claims and losses, including class action lawsuits, unexpected changes in claim trends on workers' compensation and benefit plans, our ability to maintain specified financial covenants in our bank facilities, our ability to access credit markets and continued availability of financing for funding working capital, our ability to sustain critical business applications through our key data centers, our ability to effectively implement and manage our information technology programs, our ability to retain the services of our senior management, local management and field personnel, the impact of changes in laws and regulations (including federal, state and international tax laws), the net

financial impact of recent U.S. healthcare legislation on our business, risks associated with conducting business in foreign countries, including foreign currency fluctuations, and other risks, uncertainties and factors discussed in this release and in the Company's filings with the Securities and Exchange Commission. Actual results may differ materially from any forward looking statements contained herein, and we have no intention to update these statements.

#### About Kelly Services

Kelly Services, Inc. (NASDAQ: KELYA) (NASDAQ: KELYB) is a leader in providing workforce solutions. Kelly offers a comprehensive array of outsourcing and consulting services as well as world-class staffing on a temporary, temporary-to-hire and direct-hire basis. Serving clients around the globe, Kelly provides <u>employment</u> to more than 530,000 employees annually. Revenue in 2010 was \$5 billion. Visit <u>www.kellyservices.com</u> and connect with us on <u>Facebook</u>, <u>LinkedIn</u>, & <u>Twitter</u>.

KELLY SERVICES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF EARNINGS

FOR THE 13 WEEKS ENDED JULY 3, 2011 AND JULY 4, 2010

(UNAUDITED)

(In millions of dollars except per share data)

	2011	2010	Change	% Change
Revenue from services	\$ 1,405.8	\$ 1,209.4	\$ 196.4	16.2%
Cost of services			162.7	
Gross profit	224.6	190.9	33.7	17.6
Selling, general and				
administrative expenses	203.3	180.9	22.4	12.4
Asset impairments	-	1.5	(1.5)	(100.0)
Earnings from operations	21.3	8.5	12.8	151.8
Other expense, net	(0.7)	(2.1)	1.4	69.3

Earnings from continuing				
operations before taxes	20.6	б.4	14.2	222.3
Income taxes	0.6	2.5	(1.9)	(73.2)
Earnings from continuing				
operations	20.0	3.9	16.1	417.6
Loss from discontinued				
operations, net of tax	(1.2)	-	(1.2)	NM
Net earnings	\$ 18.8	\$ 3.9	\$ 14.9	387.0%
Basic earnings (loss)				
per share on common				
stock				
Earnings from				
continuing operations	\$ 0.53	\$ 0.11	\$ 0.42	381.8%
Loss from discontinued				
operations	(0.03)	-	(0.03)	NM
Net earnings	0.50	0.11	0.39	354.5

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Diluted earnings (loss)

per share on common

stock

Earnings from

continuing operations \$	0.53 \$	0.11 \$	0.42	381.8%
Loss from discontinued				
operations	(0.03)	-	(0.03)	NM
Net earnings	0.50	0.11	0.39	354.5
STATISTICS:				
Gross profit rate	16.0%	15.8%	0.2 pts.	
Selling, general and				
administrative				
expenses:				
% of revenue	14.5	15.0	(0.5)	
% of gross profit	90.6	94.8	(4.2)	
% Return - Earnings from				
operations	1.5	0.7	0.8	
Earnings from				
continuing				
operations before				
taxes	1.5	0.5	1.0	
Earnings from				
continuing				
operations	1.4	0.3	1.1	
Net earnings	1.3	0.3	1.0	
Effective income tax				
rate	3.3%	39.8%	(36.5) pts.	

Average number of shares		
outstanding (millions):		
Basic	36.8	36.0
Diluted	36.8	36.0

Shares adjusted for

nonvested restricted

awards (millions):

Basic	37.4	36.4
Diluted	37.4	36.4

### KELLY SERVICES, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF EARNINGS

For the 26 weeks ended july 3, 2011 and july 4, 2010  $\,$ 

### (UNAUDITED)

(In millions of dollars except per share data)

	2011	2010	Change	% Change
Revenue from services	\$ 2,744.9	\$ 2,339.8	\$ 405.1	17.3%
Cost of services	2,306.6	1,968.9	337.7	17.2
Gross profit	438.3	370.9	67.4	18.1
Selling, general and				
administrative expenses	415.4	362.5	52.9	14.6

Asset impairments	-			(100.0)
Earnings from operations	22.9	6.9	16.0	232.6
Other expense, net	(1.1)	(3.2)	2.1	66.2
Earnings from continuing				
operations before taxes	21.8	3.7	18.1	484.4
Income taxes	0.7			(60.0)
Earnings from continuing				
operations	21.1	1.9	19.2	NM
Loss from discontinued				
operations, net of tax	(1.2)	-	(1.2)	NM
Net earnings	\$ 19.9	\$ 1.9	\$ 18.0	NM%
Basic earnings (loss)				
per share on common				
stock				
Earnings from				
continuing operations	\$ 0.56	\$ 0.05	\$ 0.51	NM%
Loss from discontinued				
operations	(0.03)	-	(0.03)	NM

Net earnings	0.53	0.05	0.48	INIM
Diluted earnings (loss)				
per share on common				
stock				
Earnings from				
continuing operations \$	0.56 \$	0.05 \$	0.51	NM%
Loss from discontinued				
operations	(0.03)	-	(0.03)	NM
Net earnings	0.53	0.05	0.48	NM
STATISTICS:				
Gross profit rate	16.0%	15.9%	0.1 pts.	
Selling, general and				
administrative				
expenses:				
% of revenue	15.1	15.5	(0.4)	
% of gross profit	94.8	97.7	(2.9)	
% Return - Earnings from				
operations	0.8	0.3	0.5	
Earnings from				
continuing				
operations before				
taxes	0.8	0.2	0.6	

0.53 0.05 0.48

NM

Earnings from continuing

Net earnings

operations	0.8	0.1	0.7
Net earnings	0.7	0.1	0.6
Effective income tax			
rate	3.4%	49.3%	(45.9) pts.
Average number of shares			
outstanding (millions):			
Basic	36.7	35.5	
Diluted	36.7	35.5	
Shares adjusted for			
nonvested restricted			
awards			
(millions):			
Basic	37.4	35.9	
Diluted	37.4	36.0	

RESULTS OF OPERATIONS BY SEGMENT

(UNAUDITED)

(In millions of dollars)

Second Quarter Constant 2011 2010 Change Change Revenue from services

(including fee-based

income)	\$ 670.3 \$	600.9	11.6%	10.7%
Fee-based income	2.8	2.2	29.0	26.9
Gross profit	93.7	85.7	9.4	8.7
Total SG&A expenses	70.7	67.7	4.4	3.7
Earnings from				
operations	23.0	18.0	28.3	
Gross profit rate	14.0%	14.3%	(0.3) pts.	
Expense rates:				
% of revenue	10.5	11.3	(0.8)	
% of gross profit	75.4	79.0	(3.6)	
Operating margin	3.4	3.0	0.4	
Americas PT				
Revenue from services				
(including fee-based				
income)	\$ 247.7 \$	219.9	12.6%	12.5%

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Fee-based income	3.7	2.2	66.8	66.5
Gross profit	36.0	34.5	4.4	4.2
Total SG&A expenses	25.6	22.7	12.7	12.6
Earnings from				
operations	10.4	11.8	(11.7)	
Gross profit rate	14.6%	15.7%	(1.1) pts.	
Expense rates:				
% of revenue	10.3	10.3	-	
% of gross profit	71.1	65.8	5.3	
Operating margin	4.2	5.4	(1.2)	

EMEA Commercial

Revenue from services

(including fee-based

income)	\$	258.8	\$ 209.8	23.4%	6.9%
Fee-based income		6.6	5.1	29.1	12.2
Gross profit		42.3	33.8	25.0	7.9
SG&A expenses excluding	3				
restructuring charges		36.3	30.9	17.5	
Restructuring charges		(0.6)	-	NM	
Total SG&A expenses		35.7	30.9	15.6	(0.3)
Asset impairments		-	1.5	(100.0)	
Earnings from					
operations		6.6	1.4	382.4	
Earnings from					
operations excluding					
restructuring charges		6.0	1.4	339.1	
Gross profit rate		16.3%	16.1%	0.2 pts.	
Expense rates					
(excluding					
restructuring					
charges):					
% of revenue		14.0	14.7	(0.7)	
% of gross profit		86.0	91.5	(5.5)	
Operating margin					
(excluding					
restructuring charges	)	2.3	0.6	1.7	

KELLY SERVICES, INC. AND SUBSIDIARIES

RESULTS OF OPERATIONS BY SEGMENT (continued)

### (UNAUDITED)

	 	Second	Quarter	
	 2011	2010	Change	Constant Currency Change
EMEA PT	 			
Revenue from services				
(including fee-based				
income)	\$ 45.8 \$	34.4	33.1%	15.8%
Fee-based income	5.3			18.0
Gross profit	12.4	9.3	32.4	15.8
Total SG&A expenses	11.0	8.8	24.9	8.3
Earnings from				
operations	1.4	0.5	152.7	
Gross profit rate	27.0%	27.1%	(0.1) pts.	
Expense rates:				
% of revenue	24.0	25.5	(1.5)	
% of gross profit	88.8	94.1	(5.3)	
Operating margin	3.0	1.6	1.4	
APAC Commercial				
Revenue from services				
(including fee-based				
income)	\$ 102.3 \$	83.7	22.3%	9.0%
Fee-based income	3.7	2.7	36.9	21.8
Gross profit	14.3	11.7	22.1	7.9

Total SG&A expenses	1	.3.9	10.7	29.4	13.8
Earnings from					
operations		0.4	1.0	(58.5)	
Gross profit rate	1	4.0%	14.0%	- pts.	
Expense rates:					
% of revenue	1	3.6	12.8	0.8	
% of gross profit	ç	97.2	91.8	5.4	
Operating margin		0.4	1.2	(0.8)	
APAC PT					
Revenue from services					
(including fee-based					
income)	\$1	3.5 \$	7.8	73.0%	56.1%
Fee-based income		4.2	2.8	51.9	38.0
Gross profit		5.6	3.5	57.2	41.7
Total SG&A expenses		6.4	3.9	64.4	47.9
Earnings from					
operations	(	0.8)	(0.4)	(130.8)	
Gross profit rate	4	1.3%	45.5%	(4.2) pts.	
Expense rates:					
% of revenue	4	17.9	50.4	(2.5)	
% of gross profit	11	5.9	110.8	5.1	
Operating margin	(	6.6)	(4.9)	(1.7)	

RESULTS OF OPERATIONS BY SEGMENT (continued)

#### (UNAUDITED)

				Constant
				Currency
	2011	2010	Change	Change
OCG				
Revenue from services				
(including fee-based				
income)	\$ 74.0 \$	60.4	22.5%	20.7%
Fee-based income	9.5	5.6	68.9	59.8
Gross profit	21.0	13.0	62.1	57.0
Total SG&A expenses	21.8	18.8	16.4	11.4
Earnings from				
operations	(0.8)	(5.8)	85.2	
Gross profit rate	28.4%	21.4%	7.0 pts.	
Expense rates:				
% of revenue	29.5	31.1	(1.6)	
% of gross profit	104.1	144.9	(40.8)	
Operating margin	(1.2)	(9.6)	8.4	
Corporate Expense				
Total SG&A expenses	\$ 18.9 \$	18.0	4.6%	
Consolidated Total (net				
of intersegment				
activity)				
Revenue from services				
(including fee-based				

### Second Quarter

income)	\$	1,405.8	\$ 1,209.4	16.2%	11.3%
Fee-based income		35.7	24.4	46.2	34.5
Gross profit		224.6	190.9	17.6	11.9
SG&A expenses excluding	ſ				
restructuring charges		203.9	180.9	12.7	
Restructuring charges		(0.6)	-	NM	
Total SG&A expenses		203.3	180.9	12.4	6.8
Asset impairments		-	1.5	(100.0)	
Earnings from					
operations		21.3	8.5	151.8	
Earnings from					
operations excluding					
restructuring charges		20.7	8.5	144.9	
Gross profit rate		16.0%	15.8%	0.2 pts.	
Expense rates					
(excluding					
restructuring					
charges):					
% of revenue		14.5	15.0	(0.5)	
% of gross profit		90.8	94.8	(4.0)	
Operating margin					
(excluding					
restructuring charges)		1.5	0.7	0.8	

RESULTS OF OPERATIONS BY SEGMENT

(UNAUDITED)

				Constant
				Currency
	2011	2010	Change	Change
Americas Commercial	 	 		
Revenue from services				
(including fee-based				
income)	\$ 1,323.6	\$ 1,148.6	15.2%	14.4%
Fee-based income			31.5	29.7
Gross profit			13.4	12.7
- SG&A expenses excluding				
restructuring charges	146.5	132.8	10.4	
Restructuring charges	-	0.3	(100.0)	
Total SG&A expenses	146.5	133.1	10.1	9.4
Earnings from				
operations	39.7	31.1	27.7	
Earnings from				
operations excluding				
restructuring charges	39.7	31.4	26.2	
Gross profit rate	14.1%	14.3%	(0.2) pts.	
Expense rates				
(excluding				
restructuring				
charges):				
% of revenue	11.1	11.6	(0.5)	
% of gross profit	78.7	80.8	(2.1)	
Operating margin				

(excluding

restructuring charges)	3.0	2.7	0.3
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### Americas PT

Revenue from services

(including fee-based

income)	\$	488.3 \$	425.5	14.7%	14.6%
Fee-based income		6.5	4.5	43.8	43.5
Gross profit		72.1	66.0	9.2	9.1
Total SG&A expenses		53.2	45.7	16.3	16.2
Earnings from					
operations		18.9	20.3	(6.7)	
Gross profit rate		14.8%	15.5%	(0.7) pts.	
Expense rates:					
% of revenue		10.9	10.8	0.1	
% of gross profit		73.7	69.2	4.5	
Operating margin		3.9	4.8	(0.9)	
EMEA Commercial					
Revenue from services					
(including fee-based					
income)	\$	490.3 \$	414.7	18.3%	8.5%
Fee-based income		12.4	9.9	24.4	14.1
Gross profit		79.6	66.6	19.5	9.3
SG&A expenses excluding	9				
restructuring charges		71.6	63.3	13.2	
Restructuring charges		3.4	2.7	26.0	
Total SG&A expenses		75.0	66.0	13.7	4.2
Asset impairments		-	1.5	(100.0)	
Earnings from					

4.6 (0.9)

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Earnings from

operations

Earnings from			
operations excluding			
restructuring charges	8.0	1.8	348.3
Gross profit rate	16.2%	16.1%	0.1 pts.
Expense rates			
(excluding			
restructuring			
charges):			
% of revenue	14.6	15.3	(0.7)
% of gross profit	90.0	95.0	(5.0)
Operating margin			
(excluding			
restructuring charges)	1.6	0.4	1.2

RESULTS OF OPERATIONS BY SEGMENT (continued)

(UNAUDITED)

(In millions of dollars)

### June Year to Date

Constant Currency 2011 2010 Change Change

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16.1%

# EMEA PT

Revenue from services (including fee-based income) \$ 87.2 \$ 69.3 25.8%

Fee-based income	9.7	7.6	26.5	16.9
Gross profit	23.4	18.7	24.5	15.1
Total SG&A expenses	21.7	18.3	18.4	8.7
Earnings from				
operations	1.7	0.4	269.7	
Gross profit rate	26.8%	27.1%	(0.3) pts.	
Expense rates:				
% of revenue	24.9	26.4	(1.5)	
% of gross profit	92.8	97.6	(4.8)	
Operating margin	1.9	0.7	1.2	
APAC Commercial				
Revenue from services				
(including fee-based				
income) s	\$ 202.0 \$	164.6	22.7%	11.2%
Fee-based income	7.2	5.5	31.6	19.1
Gross profit	27.8	23.1	20.4	8.4
SG&A expenses excluding				
restructuring charges	27.2	20.6	32.1	
Restructuring charges	-	0.5	(100.0)	
Total SG&A expenses	27.2	21.1	28.8	15.7
Earnings from				
operations	0.6	2.0	(70.7)	
Earnings from				
operations excluding				
restructuring charges	0.6	2.5	(77.1)	
Gross profit rate	13.8%	14.0%	(0.2) pts.	
Expense rates				
(excluding				

restructuring

### charges):

% of revenue	13.5	12.5	1.0
% of gross profit	98.0	89.3	8.7
Operating margin			
(excluding			
restructuring charges)	0.3	1.5	(1.2)

### APAC PT

Revenue from services

Revenue 110m berviceb				
(including fee-based				
income)	\$ 25.0 \$	15.4	61.9%	48.5%
Fee-based income	8.0	4.7	72.9	59.0
Gross profit	10.6	6.3	67.0	52.8
Total SG&A expenses	12.1	7.7	58.8	45.1
Earnings from				
operations	(1.5)	(1.4)	(19.5)	
Gross profit rate	42.4%	41.1%	1.3 pts.	
Expense rates:				
% of revenue	48.8	49.7	(0.9)	
% of gross profit	115.0	121.0	(6.0)	
Operating margin	(6.4)	(8.6)	2.2	

# KELLY SERVICES, INC. AND SUBSIDIARIES

RESULTS OF OPERATIONS BY SEGMENT (continued)

### (UNAUDITED)

				Constant
				Currency
	2011	2010	Change	Change
DCG				
Revenue from services				
(including fee-based				
income)	\$ 142.2 \$	\$ 115.7	22.9%	21.7%
Fee-based income	18.2	11.7	55.2	49.3
Gross profit	39.9	27.0	48.3	45.0
SG&A expenses excluding				
restructuring charges	43.1	37.2	15.9	
Restructuring charges	-	0.1	(100.0)	
Total SG&A expenses	43.1	37.3	15.7	12.2
Earnings from				
operations	(3.2)	(10.3)	68.9	
Earnings from				
operations excluding				
restructuring charges	(3.2)	(10.2)	68.6	
Gross profit rate	28.1%	23.3%	4.8 pts.	
Expense rates				
(excluding				
restructuring				
charges):				
% of revenue	30.3	32.2	(1.9)	
% of gross profit	108.1	138.3	(30.2)	
Operating margin				
(excluding				
restructuring charges)	(2.3)	(8.9)	6.6	

Corporate Expense				
SG&A expenses excluding				
restructuring charges	\$ 37.9	\$ 33.5	12.7%	
Restructuring charges	_	0.8	(100.0)	
Total SG&A expenses	37.9	34.3	10.2	
Consolidated Total (net				
of intersegment				
activity)				
Revenue from services				
(including fee-based				
income)	\$ 2,744.9	\$ 2,339.8	17.3%	13.9%
Fee-based income	67.5	48.1	40.3	32.2
Gross profit	438.3	370.9	18.1	14.3
SG&A expenses excluding				
restructuring charges	412.0	358.1	15.1	
Restructuring charges	3.4	4.4	(23.6)	
Total SG&A expenses	415.4	362.5	14.6	10.7
Asset impairments	-	1.5	(100.0)	
Earnings from				
operations	22.9	6.9	232.6	
Earnings from				
operations excluding				
restructuring charges	26.3	11.3	132.4	
Gross profit rate	16.0%	15.9%	0.1 pts.	
Expense rates				
(excluding				
restructuring				

charges):

% of revenue	15.0	15.3	(0.3)
% of gross profit	94.0	96.5	(2.5)
Operating margin			
(excluding			
restructuring charges)	1.0	0.5	0.5

### CONSOLIDATED BALANCE SHEETS

## (UNAUDITED)

	July 3,	January 2,	July 4,	
	2011	2011	2010	
Current Assets				
Cash and equivalents	\$ 80.5	\$ 80.5	\$ 65.3	
Trade accounts receivable, less				
allowances of \$13.6, \$12.3 and \$13.0,				
respectively	929.8	810.9	751.8	
Prepaid expenses and other current				
assets	74.1	44.8	60.7	
Deferred taxes	20.6	22.4	21.2	
Total current assets	1,105.0	958.6	899.0	
Property and Equipment, Net	96.2	104.0	112.1	
Noncurrent Deferred Taxes	84.1	84.0	74.2	

Goodwill, Net	67.3	67.3	67.3
Other Assets	156.4	154.5	138.7
Total Assets		\$ 1,368.4	
Current Liabilities			
Short-term borrowings and current			
portion of long-term debt	\$ 89.0	\$ 78.8	\$ 68.4
Accounts payable and accrued			
liabilities	222.9	181.6	144.8
Accrued payroll and related taxes	278.0	243.3	228.3
Accrued insurance	31.9	31.3	23.1
Income and other taxes	70.7	56.0	47.3
Total current liabilities	692.5	591.0	511.9
Noncurrent Liabilities			
Long-term debt	-	-	49.9
Accrued insurance	54.6	53.6	55.0
Accrued retirement benefits	91.0	85.4	72.4
Other long-term liabilities	13.7	14.6	15.4
Total noncurrent liabilities	159.3	153.6	192.7

Common stock	40.1	40.1	40.1
Treasury stock	(68.7)	(70.9)	(71.3)
Paid-in capital	28.0	28.0	26.8
Earnings invested in the business	617.5	597.6	573.4
Accumulated other comprehensive income	40.3	29.0	17.7
Total stockholders' equity	657.2	623.8	586.7
Total Liabilities and Stockholders'			
Equity	\$ 1,509.0	\$ 1,368.4	\$ 1,291.3
STATISTICS:			
Working Capital	\$ 412.5	\$ 367.6	\$ 387.1
Current Ratio	1.6	1.6	1.8
Debt-to-capital %	11.9%	11.2%	16.8%
Global Days Sales Outstanding	52	49	50

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

For the 26 weeks ended july 3, 2011 and july 4, 2010  $\,$ 

(UNAUDITED)

(In millions of dollars)

2011 2010

\_\_\_\_\_ \_\_\_\_

Cash flows from operating activities \$ 19.9 \$ 1.9 Net earnings Noncash adjustments: Impairment of assets -1.5 Depreciation and amortization 16.3 17.8 Provision for bad debts 2.2 0.5 1.9 1.4 Stock-based compensation (0.1) 0.8 Other, net (47.0) (44.2) Changes in operating assets and liabilities -----Net cash from operating activities (6.8) (20.3) \_\_\_\_\_ Cash flows from investing activities (6.3) (3.8) Capital expenditures Settlement of forward exchange contracts 0.7 -Other investing activities 0.2 0.9 \_\_\_\_\_ \_\_\_\_ Net cash from investing activities (5.4) (2.9) \_\_\_\_\_ \_\_\_\_ Cash flows from financing activities 71.9 (11.8) Net change in short-term borrowings (62.9) (7.3) Repayment of debt Sale of stock and other financing activities (1.1)24.2 \_\_\_\_\_

Net cash from financing activities 7.9 5.1

Effect of exchange rates on cash and equivalents		4.3		(5.5)
Net change in cash and equivalents		_		(23.6)
Cash and equivalents at beginning of period		80.5		88.9
Cash and equivalents at end of period	\$	80.5	\$	65.3
	===	=====	===	=====

REVENUE FROM SERVICES

(UNAUDITED)

(In millions of dollars)

Second Quarter (Commercial, PT and OCG)

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% Change

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Constant

2011	2010	US\$	Currency

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### Americas

United States	\$ 863.3 \$	770.8	12.0%	12.0%
Canada	61.4	54.5	12.8	6.0
Mexico	27.6	21.9	25.9	17.2
Puerto Rico	24.1	19.2	25.7	25.7

Total Americas	976.4	866.4	12.7	12.1
EMEA				
France	78.1	67.6	15.5	1.7
Switzerland	62.3	40.7	52.9	19.5
Russia	37.8	25.4	48.4	36.5
United Kingdom	30.5	34.2	(10.8)	(18.4)
Portugal	22.7	19.1	18.8	4.5
Germany	21.0	16.2	29.1	13.6
Italy	18.5	14.7	26.3	10.9
Norway	17.5	14.1	24.0	7.6
Other	22.5	16.9	33.6	16.2
Total EMEA	310.9	248.9	24.9	8.3
APAC				
Australia	37.1	28.7	29.6	7.9
Singapore	26.3	19.6	34.1	19.3
Malaysia	18.8	16.3	15.5	7.5
India	17.5	15.2	15.6	13.1
Other	18.8	14.3	31.5	18.0
Total APAC	118.5	94.1	26.1	12.6
Total Kelly Services, Inc.	\$ 1,405.8 \$	1,209.4	16.2%	11.3%

REVENUE FROM SERVICES

### (UNAUDITED)

	June Year to Date (Commercial, PT and OCG)					
			% Change			
				Constant		
	2011	2010	US\$	Currency		
<b>2</b>						
Americas						
United States	\$ 1,703.0	\$ 1,481.0	15.0%	15.0%		
Canada	120.8	106.1	13.9	7.5		
Mexico	52.7	40.9	28.8	20.8		
Puerto Rico	46.2	33.9	36.1	36.1		
Total Americas	1,922.7	1,661.9	15.7	15.1		
EMEA						
France	148.1	134.9	9.8	3.3		
Switzerland	109.5	72.1	51.9	25.6		
Russia	72.0	48.7	47.7	39.9		
United Kingdom	61.6	71.8	(14.3)	(19.2)		
Portugal	43.3	37.5	15.6	8.6		
Germany	41.3	32.5	26.9	19.6		
Italy	35.1	31.4	11.9	4.8		
Norway	32.6	28.0	16.4	6.9		
Other	45.7	36.1	26.7	18.4		
Total EMEA	589.2	493.0	19.5	9.8		

APAC

Australia	73.5	56.3	30.6	13.0
Singapore	52.4	38.5	36.0	22.4
Malaysia	36.4	30.9	17.9	8.4
India	35.1	28.9	21.7	19.6
Other	35.6	30.3	17.3	8.0
Total APAC	233.0	184.9	26.0	14.4

			====	====== =	====	======		
	,		·T	_,	r	_,		
Total Kelly S	Services.	Inc.	S	2.744.9 \$	5	2.339.8	17.3%	13.9%
	- 1	_	4.		ı.			

## KELLY SERVICES, INC. AND SUBSIDIARIES

### RECONCILIATION OF NON-GAAP MEASURES

### (UNAUDITED)

(In millions of dollars except per share data)

	Second Quarter			June Year to Date			
	2011			2010		2011	2010
Pretax earnings from operations	\$	21.3	\$	8.5	\$	22.9 \$	6.9
Restructuring charges (Note 1)		(0.6)		-		3.4	4.4
Asset impairments (Note 2)		_		1.5		-	1.5

Earnings from operations excluding

restructuring and asset

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	Second Quarter							
	2011				2010			
				Per	Per			
				Share Amount				
Earnings from continuing								
operations, net of taxes	\$	20.0	\$	0.53	\$	3.9 \$	0.11	
Restructuring charges, net of								
taxes (Note 1)		(0.6)		(0.02)		-	-	
Asset impairments, net of taxes								
(Note 2)		-		_		1.2	0.03	
Earnings from continuing								
operations excluding								
restructuring and asset								
impairment charges, net of taxes	:	\$19.4		\$0.52		\$5.1	\$0.14	
	====:	=====	==	======	==:	====== ==		

June Year to Date

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	Per			Per			
	Amount	Share	Amount	Share			
Earnings from continuing							
operations, net of taxes	\$ 21.1	\$ 0.56	\$ 1.9 \$	0.05			
Restructuring charges, net of							
taxes (Note 1)	3.4	0.09	3.6	0.10			
Asset impairments, net of taxes							
(Note 2)	-	-	1.2	0.03			
Earnings from continuing							
operations excluding							
restructuring and asset							
impairment charges, net of taxes	\$24.5	\$0.65	\$6.7	\$0.19			
		========					
operations excluding restructuring and asset							

RECONCILIATION OF NON-GAAP MEASURES

(UNAUDITED)

Management believes that the non-GAAP (Generally Accepted Accounting Principles) information excluding the restructuring and impairment charges is useful to understand the Company's fiscal 2011 financial performance and increases comparability. Specifically, Management believes that excluding these items allows for a more meaningful comparison of current period operating performance with the operating results of prior periods. These non-GAAP measures may have limitations as analytical tools because they exclude items which can have a material impact on cash flow and earnings per share. As a result, Management considers these measures, along with reported results, when it reviews and evaluates the Company's financial performance. Management believes that these measures provide greater transparency to investors and provide insight into how Management is evaluating the Company's financial performance. Non-GAAP measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

(1) In 2010, restructuring costs related primarily to severance and lease termination costs for branches in the EMEA and APAC Commercial segments that were in the process of closure at the end of 2009, as well as severance costs related to the

corporate headquarters. In 2011, restructuring costs relate primarily to revisions of the estimated lease termination costs for EMEA Commercial branches that closed in prior years.

(2) Asset impairment charges relate to the write-off of incomplete software projects in Europe.

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