

Kelly Services Reports 2nd Quarter 2008 Results

TROY, MI, Jul 22, 2008 (MARKET WIRE via COMTEX News Network) -- Kelly Services, Inc. (NASDAQ: KELYA) (NASDAQ: KELYB), a world leader in human resources solutions, today announced results for the second quarter of 2008.

Carl T. Camden, President and Chief Executive Officer, announced revenue for the second quarter of 2008 totaled \$1.5 billion, a 3% increase compared to the corresponding quarter in 2007.

Earnings from operations for the second quarter of 2008 totaled \$15.0 million, a 33% decrease compared to \$22.3 million reported for the second quarter of 2007. Included in earnings from operations in the second quarter of 2007 are \$2.4 million of restructuring costs related to our UK operations and a \$3.8 million benefit related to a temporary change in the French payroll tax law.

Diluted earnings per share from continuing operations in the second quarter of 2008 were \$0.30, a decrease of 27% as compared to second quarter 2007 earnings of \$0.41 per share. Included in second quarter 2007 diluted earnings is the \$0.07 per share cost of the UK restructuring and \$0.07 per share benefit related to the temporary change in the French payroll tax law.

Commenting on the results, Camden said, "Our second quarter performance reflects the deterioration in economic conditions and the further weakening of the staffing market, particularly in the U.S. These conditions are now beginning to ripple through other parts of the global economy."

Camden concluded, "Given this economic uncertainty continuing to cloud the outlook for our industry, we have elected not to provide quarterly earnings guidance. We remain focused on building value for our shareholders by executing our strategy to diversify geographically, moving into higher-margin, fee-based business, expanding our professional and technical businesses, and improving operating margins."

In conjunction with its second quarter earnings release, Kelly Services, Inc. will host a conference call at 9:00 a.m. (ET) on July 22, 2008 to review the results and answer questions. The call may be accessed in one of the following ways:

Via the Telephone:

U.S.	1-800-553-0272
International	1-612-288-0329

The pass code is Kelly Services

Via the Internet:

The call is also available via the internet through the Kelly Services website: www.kellyservices.com

This release contains statements that are forward looking in nature and accordingly, are subject to risks and uncertainties. These factors include: competition, changing market and economic conditions, currency fluctuations, changes in laws and regulations, including tax laws, and other factors discussed in this release and in the company's filings with the Securities and Exchange Commission. Actual results may differ materially from any projections contained herein.

About Kelly Services

Kelly Services, Inc. (NASDAQ: KELYA) (NASDAQ: KELYB) is a world leader in human resources solutions headquartered in Troy, Michigan, offering temporary staffing services, outsourcing, vendor on-site and full-time placement to clients on a global basis. Kelly provides employment to more than 750,000 employees annually, with skills including office services, accounting, engineering, information technology, law, science, marketing, creative services, light industrial, education, and health care. Revenue in 2007 was \$5.7 billion. Visit <u>www.kellyservices.com</u>.

CONSOLIDATED STATEMENTS OF EARNINGS FOR THE 13 WEEKS ENDED JUNE 29, 2008 AND JULY 1, 2007 (UNAUDITED)

(In thousands of dollars except per share data)

(In thousands	oi d	dollars e	XC	ept per sha	re d	lata)	0
		2008		2007		Change	% Change
Revenue from services Cost of services	1			1,415,674 1,168,108			2.3
Gross profit Selling, general and				247,566			
administrative expenses		242,448		225,300		17,148	
Earnings from operations Other income, net		14,954 149		22,266 930		(7,312) (781)	
Earnings from continuing operations before taxes				23,196			
Income taxes		4,673		7,885		(3,212)	(40.7)
Earnings from continuing operations Earnings from discontinued				15,311			
operations, net of tax		87		18		69	383.3
Net earnings	•	10,517	\$	15,329	\$	(4,812)	(31.4)%
Basic earnings per share Earnings from continuing operations Earnings from discontinue operations	\$			0.42			
Net earnings	•	0.30	•	0.42	•	(0.12)	
Diluted earnings per share Earnings from continuing operations Earnings from discontinue operations	\$	0.30		0.41		(0.11)	
Net earnings	\$	0.30		0.41		(0.11)	
STATISTICS: Gross profit rate Selling, general and		17.7%		17.5%		0.2]	pts.
administrative expenses: % of revenue		16 7		15 0		0.8	
% of gross profit		16.7 94.2		15.9 91.0		0.8 3.2	
<pre>% Return - Earnings from operations</pre>		1.0		1.6		(0.6)	
Earnings from continu operations before ta	xes	1.0		1.6		(0.6)	
Earnings from continu: operations	ing	0.7		1.1		(0.4)	
Net earnings		0.7		1.1		(0.4)	
Effective income tax rate Average number of shares outstanding (thousands):		30.9%		34.0%		(3.1)	pts.
Basic Diluted		34,696 34,805		36,658 36,962			

KELLY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS FOR THE 26 WEEKS ENDED JUNE 29, 2008 AND JULY 1, 2007

(UNAUDITED)

(In thousands of dollars except per share data)

(In thousands o	DI	dollars ex	ce	pt per shar	e d	ata)	8
		2008	_	2007		Change	-
Revenue from services Cost of services				2,766,532 2,289,758	\$	73,919	1.9
Gross profit Selling, general and				476,774			
administrative expenses		479,395		444,015		35,380	
Earnings from operations Other income, net		27,894 98	_	32,759 1,603		(4,865) (1,505)	(93.9)
Earnings from continuing operations before taxes Income taxes		27,992 9,571		34,362 13,793		(6,370) (4,222)	
Earnings from continuing operations Earnings from discontinued		18,421		20,569		(2,148)	(10.4)
operations, net of tax		325	_	6,675		(6,350)	
Net earnings				27,244			
Basic earnings per share Earnings from continuing operations	\$		\$	0.56	\$	(0.03)	(5.4)%
Earnings from discontinue operations	ed	0.01		0.18		(0.17)	(94.4)
Net earnings				0.74		(0.20)	
Diluted earnings per share Earnings from continuing							
operations Earnings from discontinue operations	\$ ed	0.53		0.56	-	(0.03)	(5.4)%
Net earnings	 \$	0.01	-				(27.0)%
STATISTICS:	•		•	======	•	=======	
Gross profit rate Selling, general and administrative expenses:		17.9%		17.2%		0.7	pts.
% of revenue % of gross profit		16.9 94.5		16.0 93.1		0.9 1.4	
<pre>% Return - Earnings from operations Formings from continue</pre>	ina	1.0		1.2		(0.2)	
Earnings from continu: operations before ta: Earnings from continu:	xes	1.0		1.2		(0.2)	
operations		0.6		0.7		(0.1)	
Net earnings Effective income tax rate Average number of shares		0.7 34.2%		1.0 40.1%		(0.3) (5.9)	pts.
outstanding (thousands): Basic		34,760		36,585			

34,878 36,948

KELLY SERVICES, INC. AND SUBSIDIARIES

RESULTS OF OPERATIONS BY SEGMENT

(UNAUDITED) (In thousands of dollars)

Second Quarter

				Second Qua.		-1	0
		2008		2007		Change	% Change
Revenue from Services:	_						
Americas Commercial	Ś	654,167	\$	696,974	Ś	(42,807)	(6.1)%
Americas PT	Ŧ			236,406			
	_						
Total Americas Commercial							
and PT		892,660		933,380		(40,720)	(4.4)
EMEA Commercial				321,229			
EMEA PT				39,165			
Total EMEN Commonsial and	- 	207 002		260 204		27 500	
Total EMEA Commercial and APAC Commercial	ΡI			77,888			
APAC PT				5,917			
	_	<i>,</i> , , , , , , , , , , , , , , , , , ,					
Total APAC Commercial and	ΡT	100,306		83,805		16,501	19.7
OCG				38,095			
	-						
Consolidated Total		1,452,007				36,333	2.6 %
	=	======	= =		==		=====
Earnings from Operations:	<u>ب</u>	10 500					(01 4)0
Americas Commercial	Ş	19,706					
Americas PT		14,101		13,803		298	2.2
Total Americas Commercial							
and PT		33,807		38,866		(5.059)	(13.0)
EMEA Commercial		1,339		3,476		(2,137)	(61.5)
EMEA PT		1,370		433		937	
	_						
Total EMEA Commercial and	ΡT						
APAC Commercial				1,498		(984)	
APAC PT				(233)		82	
Total APAC Commercial and				1 265		(002)	
OCG	PI			1,205 649			
		(22,782)					
corporace impende	_						
Consolidated Total	\$	14,954					
	=		= :		==		=====
Earnings from Operations							
(Excluding Restructuring							
Charges):							
Americas Commercial	Ş	19,706					
Americas PT		14,101		13,803		298	2.2
Total Americas Commercial	_						
and PT		33,807		38,866		(5,059)	(13.0)
EMEA Commercial		1,339		5,924			
EMEA PT		1,370		433			216.4
	_						
Total EMEA Commercial and	ΡT	2,709		6,357		(3,648)	(57.4)
APAC Commercial		514		1,498		(984)	(65.7)
APAC PT		(151)		(233)		82	35.2
	-			1 0 6 5			
Total APAC Commercial and	ΡŢ	363		1,265		(902)	(71.3)

OCG		857		649		208	32.0
Corporate Expense				(22,423)			
Consolidated Total	\$	14,954	\$		\$	(9,760)	(39.5)%
KELLY SERVI RESULTS	CES OF		SI	UBSIDIARIES			
(In t	hοι	isands of d		lars) June Year to	οI	Date	
				0005		~1	00
		2008		2007			Change
Revenue from Services:							
mericas Commercial	\$			1,381,025			
nericas PT		4/0,6/0		464,035			
Total Americas Commercial							
and PT		1,764,776		1,845,060		(80,284)	(4.4)
EA Commercial		673,586		618,668 75,281		54,918	8.9
EA PT		90,102		75,281			
Total EMEA Commercial and		763,688		693,949		69.739	10.0
AC Commercial		177,588		140,687		36,901	26.2
AC PT							
makal and Commonsial and				1 5 1 202			
Total APAC Commercial and	Р.Т.			76,320			
-							
Consolidated Total				2,766,532 ======			
rnings from Operations:							
ericas Commercial	\$			48,170			
ricas PT				27,355			
Total Americas Commercial							
and PT		70,105		75,525		(5,420)	(7.2)
A Commercial				(992)			
A PT		2,394		749		1,645	219.6
Total EMEA Commercial and C Commercial				(243) 2,174			
C PT				(380)			
Total APAC Commercial and	ΡT						
G rporate Expense		2,674 (47 257)		1,176 (45,493)		1,498 (1 764)	⊥27.4 (3 Q)
Consolidated Total				32,759 ======			
rnings from Operations Excluding Restructuring							
harges):							
ericas Commercial	\$	41,901	\$	48,170	\$	(6,269)	(13.0)%
ericas PT				27,355			
Total Americas Commercial							
and PT		70,105		75,525		(5,420)	(7.2)
EA Commercial				4,090			
EA PT		2,394		749		1,645	219.6
				4 920			
Total EMEA Commercial and	Б.Т.	∠,⊥54		4,839		(2,085)	(33.5)

APAC Commercial APAC PT			1)	(3	80)		5) (73.4) 9 5.0
Total APAC Commercial ar OCG			8		94	(1,576	5) (87.8) 3 127.4
Corporate Expense		(47,25		(45,4			4) (3.9)
Consolidated Total	\$	27,89	4 \$	37,8	41 \$	(9,947	7) (26.3)%
KELLY SEF RECONCII REVENUE FROM SERV (In	RVICES, JIATION VICES TO (UN)	INC. A OF CON	ND SUB STANT (TED RE) dollar:	SIDIAR CURREN VENUE s)	IES CY	RVICES	3
			200	7	Chang	je	% Change
Revenue from services - constant currency*: Americas Commercial							(6.9)%
Americas PT	2		23	6,406	1,	842	0.8
Total Americas Commercial and PT -							
constant currency* EMEA Commercial							(5.0)
EMEA PT							(1.1) 5.6
Total EMEA Commercial and PT - constant							
currency*	3!	58,939	36	0,394	(1,	455)	(0.4)
APAC Commercial APAC PT		82,971 8,424				083 507	6.5 42.4
Total APAC Commercial and PT - constant currency*							9.1
OCG		59,774					56.9
Total revenue from services - constant currency*				5,674			(1.3)%
Foreign currency impact		55,031				031	
Revenue from services							2.6 %
	200	08	June 200'	e Year 7	to Dat Chang	je	% Change
Revenue from services - constant currency*:	ė 1 0'	70 021	Å 1 20.	1 005	¢ (101	004)	(7.2)8
Americas Commercial Americas PT	40	59,990	46	4,035	5,	955	(7.3)% 1.3
Total Americas Commercial and PT - constant currency*							(5.2)
EMEA Commercial EMEA PT	63		61	8,668	(8,	411)	(1.4)
Total EMEA Commercial							

and PT - constant

currency* APAC Commercial APAC PT	160,475 15,942	693, 140, 10,	687 516	19,788 5,426		(0.4) 14.1 51.6		
Total APAC Commercial and PT - constant								
currency* OCG		151, 76,	320	37,793				
Total revenue from services - constant currency* Foreign currency impact	2,731,529 108,922		532 (1			(1.3)%		
Revenue from services								
	==========	=======	=== ====		====			
* Information on constant currencies is provided to allow investors to separate the impact of foreign currency translations on reported results. Constant currency results are calculated by translating the current year results at prior year average exchange rates. KELLY SERVICES, INC. AND SUBSIDIARIES SUMMARY OF DISCONTINUED OPERATIONS (UNAUDITED) (In thousands of dollars) Second Quarter June Year to Date								
		2008	2007					
Revenue from services Operating income from disco	ntinued	\$ -	\$	- \$	- \$	3 14,777		
operations Less: Income taxes			\$ 2	.1	201	318		
Earnings from discontinued net of tax	operations,	87	1	.8	325	509		
Gain on sale of discontinue Less: Income taxes	d operations	-		-	- -	10,153 3,987		
Gain on sale of discontinue operations, net of tax	d			_	_	6,166		
Discontinued operations, ne	t of tax		\$ 1	.8\$	325 \$			
CON	fective Decer , a wholly or well as the continuing of L's results : d June year of , all of which he statements VICES, INC. 2 SOLIDATED BAN (UNAUDI thousands of	old Kelly mber 31, 3 yain on operations from operations to date 2 ch are ind s of earn AND SUBSII LANCE SHE TED)	Home Ca 2006, th idiary. the sale s. This ations f 008 and cluded a ings. DIARIES ETS) Decemb 20	are ("K ne Comp The op e of KH s sched for the 2007, as disc	HC"), any sc eratir C, hav ule pr secor as wel ontinu	a old ng ve been covides nd .1 as ned		
Cash and equivalents	\$	85,369	\$ 9	92,817	\$ 1	12,463		

Trade accounts receivable, less allowances of \$16,952, \$18,172		
and \$17,348, respectively Prepaid expenses and other current	952,511	888,334 869,256
assets Deferred taxes	55,882 23,151	53,392 49,293 29,294 27,960
Total current assets	1 116 913	1,063,837 1,058,972
Property and Equipment, Net		178,019 171,675
Noncurrent Deferred Taxes		43,436 37,231
Goodwill, Net		147,168 122,282
Other Assets	141,854	141,537 143,815
Total Assets		\$ 1,573,997 \$ 1,533,975
Current Liabilities		
Short-term borrowings	\$ 44,962	\$ 49,729 \$ 77,165
Accounts payable		171,471 153,373
Accrued payroll and related taxes		270,575 265,065
Accrued insurance	23,027	
Income and other taxes		69,779 63,379
Total current liabilities Noncurrent Liabilities	633,741	585,250 584,583
Long-term debt	51,349	48,394 -
Accrued insurance	58,817	
Accrued retirement benefits	76,189	
Other long-term liabilities	15,436	
Total noncurrent		
liabilities	201,791	200,518 159,076
Stockholders' Equity	- , -	,
Common stock	40,116	40,116 40,116
Treasury stock	(111,434)	
Paid-in capital	33,257	
Earnings invested in the business	786,597	777,338 753,409
Accumulated other comprehensive	,00,00,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
income	45,472	42,587 36,733
Total stockholders'		
equity		788,229 790,316
Total Liabilities and Stockholders'		
Equity	¢ 1 620 540	\$ 1,573,997 \$ 1,533,975
Edurcy		÷ ±,575,577 ÷ ±,555,575
STATISTICS:		
Working Capital	\$ 483,172	\$ 478,587 \$ 474,389
Current Ratio		1.8 1.8
Debt-to-capital %		11.1% 8.9%
Global Days Sales Outstanding	51	
KELLY SERVICES, IN	C. AND SUBSID	
CONSOLIDATED STATE	MENTS OF CASH	FLOWS
FOR THE 26 WEEKS ENDED JUN (UNA	E 29, 2008 AN UDITED)	D JULY 1, 2007
(In thousand	s of dollars)	
		2008 2007
Cash flows from operating activities		
Net earnings		\$ 18,746 \$ 27,244
Noncash adjustments:		
Depreciation and amortization		22,504 20,868

Provision for bad debt		2,346 1,361							
Stock-based compensati									
Gain on sale of discon		(6,166)							
Other, net		(371)							
Changes in operating ass	(5,370)	(15,608)							
Net cash from opera	tin	ng activit:	ies			29,674			
Cash flows from investing a	cti	vities							
Capital expenditures					(15,614)	(21,295)			
Acquisition of companies	, n	et of casl	n r	eceived	(10,607)	(24,733)			
Proceeds from sale of di	scc	ntinued of	per	ations	-	12,500			
Other investing activiti	es					(754)			
Net cash from inves	tin	g activit:	ies		(26,654)	(34,282)			
Cash flows from financing a	ct i	vities							
Net decrease in revolvin			-di	+	(7 388)	(720)			
Proceeds from debt	5 -		Cur	6	-				
Dividend payments						(9,271)			
Purchase of treasury sto	ck				(7,975)				
Stock options and other		ock sales				5,649			
Other financing activiti		on bares			(704)	(6,509)			
Net cash from finan	cin	g activit:	ies		(25,501)	(2,628)			
Effect of exchange rates on		1,271							
Net change in cash and equi	val	ents				(5,965)			
Cash and equivalents at beg	inn	ing of per	rio	d		118,428			
Cash and equivalents at end	\$ 85,369	\$ 112,463							
	т <i>т</i> с				=======				
		-		SUBSIDIARI	62				
ĸ	보V보	NUE FROM S							
(Tr	+ h	UNAUDI') ousands o:							
(111	UI.	iousailus ol	Lu	Second Qua	artor				
					% Cha	nae			
						Constant			
		2008		2007	US\$	Currency			
Americas									
United States	\$	839,110	\$	866,447	(3.2)%	(3.2)%			
Canada		63,661		64,023	(0.6)	(8.5)			
Puerto Rico		20,653		19,419	6.4	6.4			
Mexico				18,715		0.5			
Total Americas		943,024		968,604		(3.2)			
EMEA United Kingdom		109 919		118,522	(73)	(6.6)			
France		95,418		76,456	24.8	7.7			
Switzerland		52,265		44,828	16.6	(1.7)			
Italy		37,434		33,624	11.3	(3.9)			
Norway		24,256		18,481	31.2	11.0			
Germany		22,805		15,379	48.3	27.9			
Russia		22,003		16,172		27.2			
Other		40,894		37,394	9.4	(5.6)			
Total EMEA APAC		405,492		360,856	12.4	1.3			

Australia Singapore Other	18,714	31,637 14,590 39,987	28.3	
Total APAC Total Kelly Services, Inc.	103,491 \$ 1,452,007	86,214 \$ 1,415,674	20.0 2.6 %	(1.3)%
		ND SUBSIDIARI ERVICES		
(In	thousands of	dollars) June Year to		
				nge
		2007	US\$	Constant
Americas				
United States		\$ 1,718,719		
Canada		123,467		
Puerto Rico		38,172		
Mexico		35,730		
Total Americas EMEA		1,916,088		
United Kingdom	214,798	236,405	(9.1)	(9.3)
France	182,020	145,427	25.2	8.7
Switzerland		81,389		
Italy		63,986		
Norway		34,621		
Germany		28,897		
Russia Other		31,334 72,733		26.6 (2.7)
other	01,352			(2.7)
Total EMEA APAC	777,067	694,792	11.8	1.2
Australia	-	60,938		5.9
Singapore		27,720		
Other		66,994		25.4
Total APAC	201,268	155,652	29.3	16.7
Total Kelly Services, Inc.				
		=======================================		======
		ND SUBSIDIARI N-GAAP MEASUR FD)		
(In thousands			re data)	
		Second	Quarter	
		2008		07
	Amount	Per Share	Amount	Per Share
Earnings from continuing operations		30 \$ 0.30		
U.K. restructuring charg			2,448	
Earnings from continuing operations excluding the U				
restructuring charge		30\$ 0.30	\$ 17,759	\$ 0.48
		== ======= Second	====== Quarter	

		2008				2007		
Selling, general and								
administrative expenses	\$	242,448			\$	225,300		
U.K. restructuring charge(1)		-				(2,448)		
Selling, general and								
administrative expenses								
excluding the U.K.	_							
restructuring charge \$		42,448		Ş		2,852		
Earnings from operations		======= 14,954				===== 22,266	====	
Earnings from operations U.K. restructuring charge(1)	Ą	14,954				22,200		
U.K. Testructuring charge(1)						2,110		
Earnings from operations								
excluding the U.K.								
restructuring charge	\$	14,954			\$	24,714		(39.5%)
	==	=======			==	======	====	=====
EMEA Commercial selling,								
general and administrative								
expenses	\$	59,807			\$	55,762		
U.K. restructuring charge(1)		-				(2,448)		
EMEA Commercial selling,								
general and administrative								
expenses excluding the U.K.	4				Å			10 00
restructuring charge		59,807 ======			•	53,314 ======		12.2%
EMEA Commercial earnings								
from operations	Ś	1,339			Ś	3,476		
U.K. restructuring charge(1)	Ŷ	±,555				2,448		
EMEA Commercial earnings from								
operations excluding the U.K.								
restructuring charge	\$	1,339			\$	5,924		(77.4%)
	==	=======			==	======	====	=====
EMEA Commercial and PT								
earnings from operations	\$	2,709			\$	3,909		
U.K. restructuring charge(1)		-				2,448		
EMEA Commercial and PT								
earnings from operations								
excluding the U.K. restructuring charge	ç	2,709			¢	6,357		(57 48)
restructuring charge		========				=======		
KELLY SERVICE				STDTAR				
RECONCILIAT								
		NAUDITED						
(In thousands of o	dol	lars exc	ept j	per sha	are	data)		
			Ju	ne Year	r t	o Date		
			08		_	2()07	
		Amount	Per	Share		Amount	Per	Share
Earnings from continuing					_			
operations	\$	18,421	\$	0.53	3 \$	20,569	\$	0.56
U.K. restructuring charge(1)	.1					5,082		
Earnings from continuing								

operations excluding

the U.K. restructuring charge		.53 \$ 25,651 \$ 0.69
	June M	Year to Date
	2008	2007 % Change
Selling, general and administrative expenses U.K. restructuring charge(1)	\$ 479,395 _	\$ 444,015 (5,082)
Selling, general and administrative expenses excluding the U.K.		
restructuring charge	\$ 479,395 =======	\$ 438,933 9.2%
Earnings from operations U.K. restructuring charge(1)	\$ 27,894 _ 	\$ 32,759 5,082
Earnings from operations excluding the U.K.		
restructuring charge	\$ 27,894 =======	\$ 37,841 (26.3%) ====================================
EMEA Commercial selling, general and administrative expenses	\$ 116,998	\$ 109,210
U.K. restructuring charge(1)	-	(5,082)
EMEA Commercial selling, general and administrative expenses excluding the U.K.		
restructuring charge	\$ 116,998 =======	\$ 104,128 12.4%
EMEA Commercial earnings from operations U.K. restructuring charge(1)	\$ (240) _	\$ (992) 5,082
EMEA Commercial earnings from operations excluding the U.K.	ė (240)	
restructuring charge	\$ (240) =======	\$ 4,090 (105.9%) ====================================
EMEA Commercial and PT earnings from operations U.K. restructuring charge(1)	\$ 2,154 	\$ (243) 5,082
EMEA Commercial and PT earnings from operations excluding the U.K.		
restructuring charge	\$ 2,154 ========	\$ 4,839 (55.5%)
RECONCILIATIO	, INC. AND SUBSIDIA N OF NON-GAAP MEASU NAUDITED)	RES
(In thousands of d Management believes that the no: Principles) information excludi: results is useful to understand	ng the restructuring	ccepted Accounting g charge from prior year

results is useful to understand the Company's fiscal 2008 financial performance and increases comparability. Specifically, Management believes that excluding this item allows for a more meaningful comparison of current period operating performance with the operating results of prior periods. These non-GAAP measures may have limitations as analytical tools because they exclude items which can have a material impact on cash flow and

earnings per share. As a result, Management considers these measures, along with reported results, when it reviews and evaluates the Company's financial performance. Management believes that these measures provide greater transparency to investors and provide insight into how Management is evaluating the Company's financial performance. Non-GAAP measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

(1) The U.K. restructuring charge is comprised of facility exit costs associated with the closure of 22 branch locations and the accelerated depreciation of the leasehold improvements and personal property at the impacted locations.

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